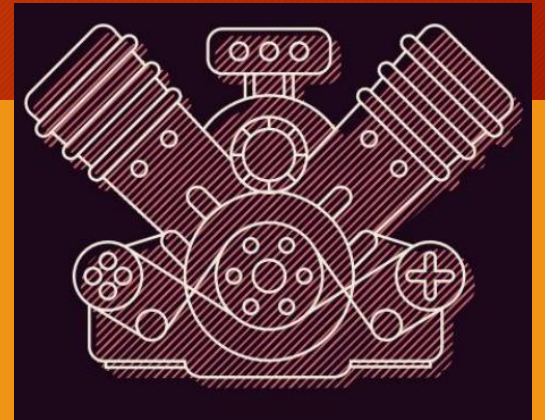


Building the Engine of Community Development in Detroit

2017 Annual Summit: Building a System for Equitable Community
Development in Detroit's Neighborhoods
University of Michigan Detroit Center
December 5, 2017

Special Thanks to Event Sponsors: University of Michigan, Bank of
America, Erb Family Foundation, Kellogg Foundation, Kresge
Foundation and LISC

BECDD is made possible through the commitment of Community
Development Advocates of Detroit, Lawrence Technological University
and Michigan Nonprofit Association



BECDD 2017 Summit Objectives

- ❑ TO CONTINUE BUILDING RELATIONSHIPS AND FORMING TRUST AMONG THE DIFFERENT DETROIT COMMUNITY DEVELOPMENT STAKEHOLDERS
- ❑ TO MAKE CONSENSUS DESIGN DECISIONS ON: A COMMUNITY DEVELOPMENT CAPACITY BUILDING SYSTEM, A NEIGHBORHOOD SUCCESS FRAMEWORK, LEADERSHIP PIPELINES, AND THE OVERALL STRUCTURE FOR A DETROIT COMMUNITY DEVELOPMENT SYSTEM
- ❑ TO LIFT UP THE WORK OF DETROIT CDOs, ESPECIALLY IN THEIR ROLE AS CROSS-SECTOR COLLABORATORS AND FACILITATORS
- ❑ TO CLARIFY OUR DEFINITION OF “COMMUNITY DEVELOPMENT” AND THE UNIQUE ROLES OF THE COMMUNITY DEVELOPMENT ORGANIZATION AND GRASS ROOTS NEIGHBORHOOD ORGANIZATIONS IN DETROIT
- ❑ TO LOOK AT AND LIFT UP WHAT “EQUITABLE DEVELOPMENT” MEANS FOR OUR NEIGHBORHOODS

LTU National Research Scan of Community Development Best Practices

Process: Review/analysis of
scholarly, peer-reviewed articles
plus site visits

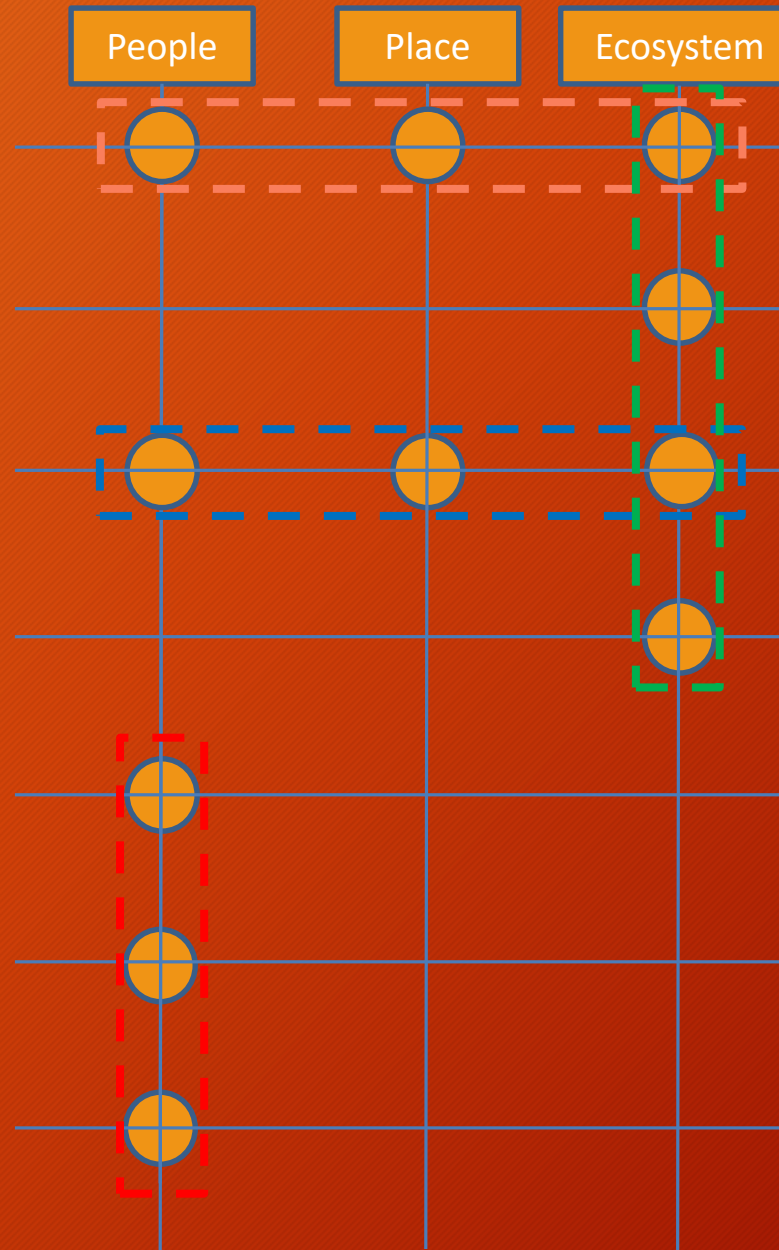
- Round 1 (May-June): 300 articles
 - Round 2 (July): 150 articles
 - Round 3 (August): 150 articles
 - Site Visits (September)

National Scan: BECDD Seven System Elements and Social Cohesion



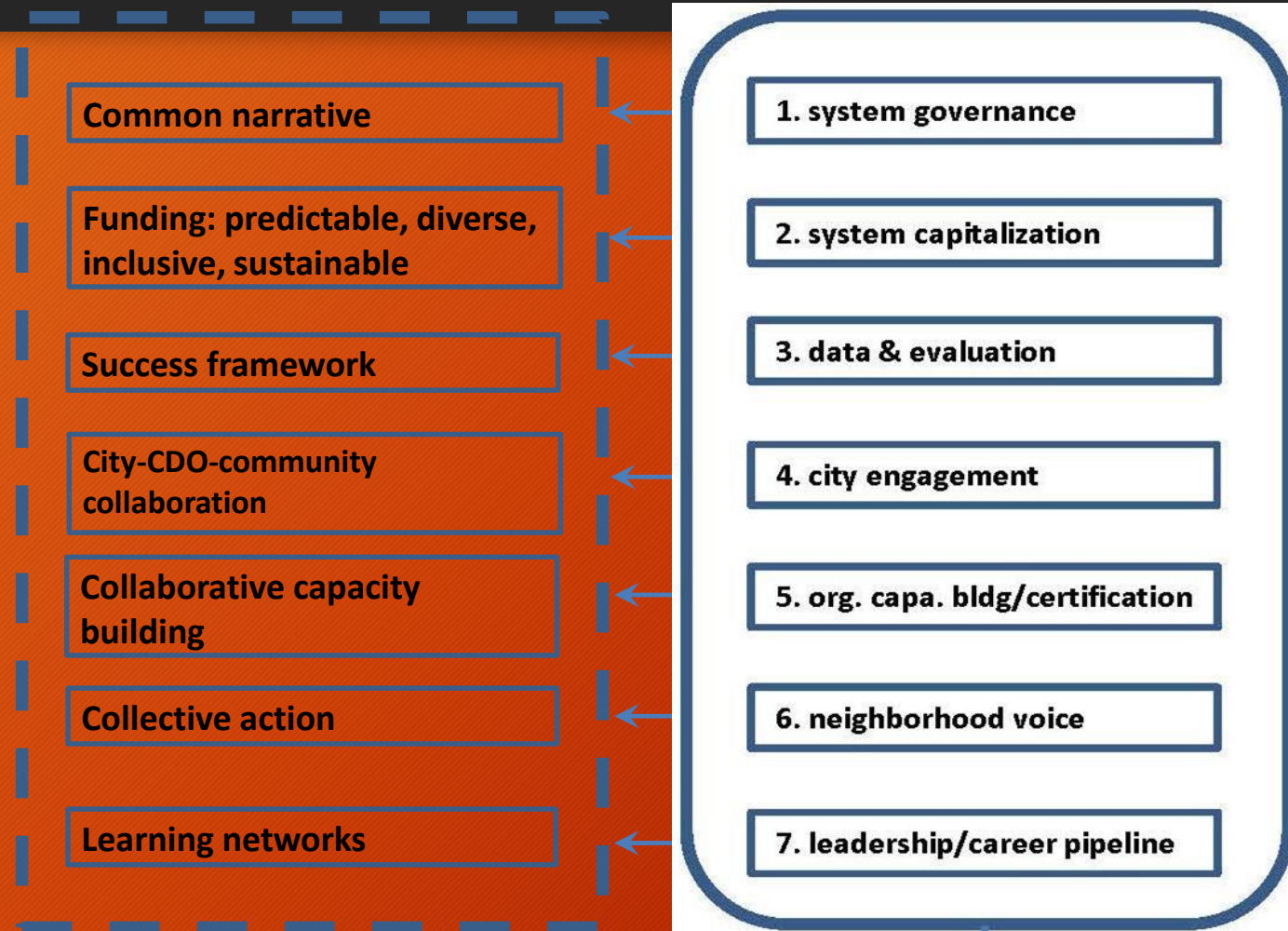
SOCIAL COHESION

National Scan: Five Key Findings



1. Literature Support for the Seven System Elements

Literature Support for the Seven System Elements Continued



1. system governance

2. system capitalization

3. data & evaluation

4. city engagement

5. org. capa. bldg/certification

6. neighborhood voice

7. leadership/career pipeline

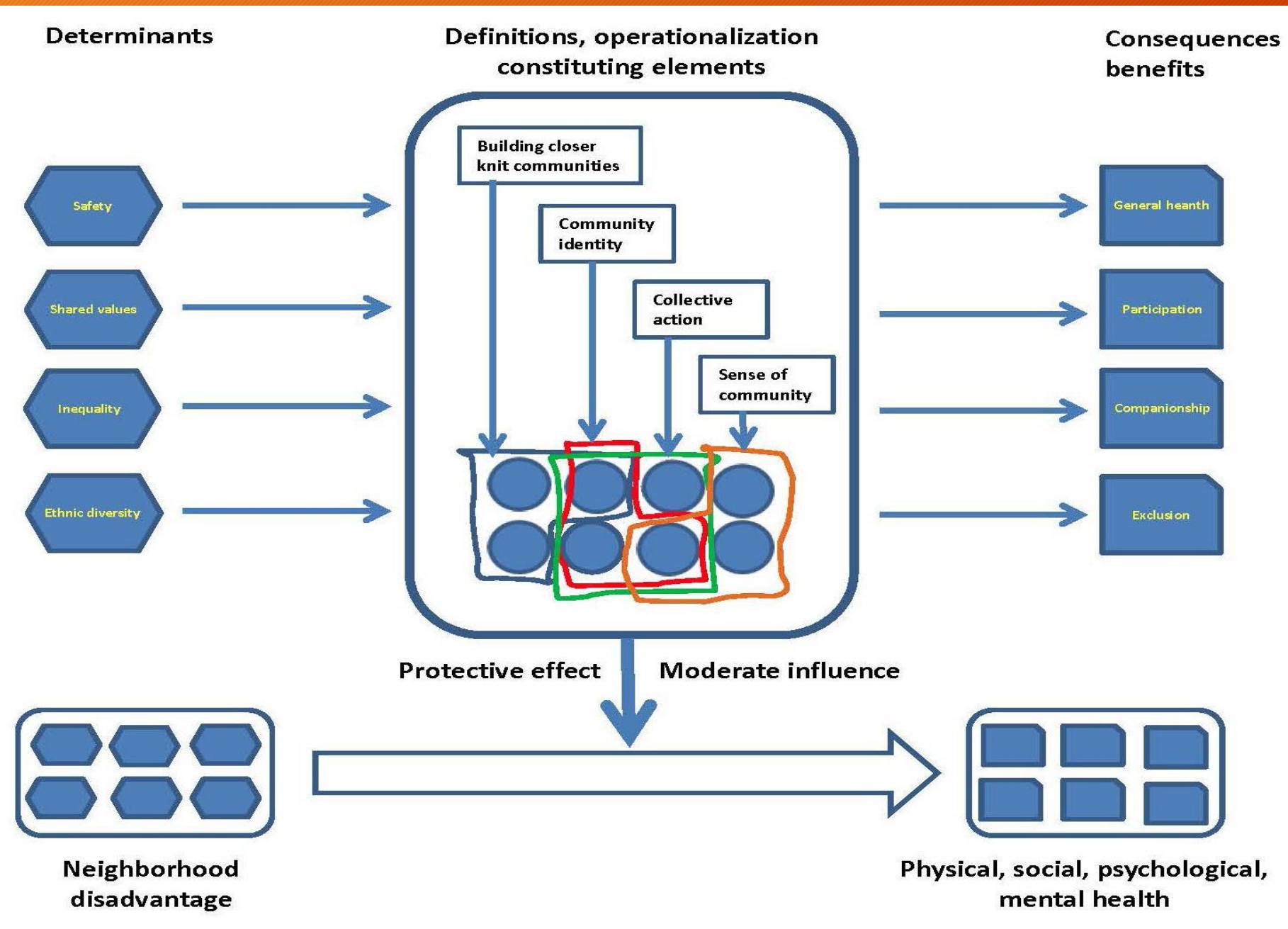
Cleveland
1, 2, 3, 4,
(5), 6

Philadelphia
1, 2, 3. 4. 5.
6

Indianapolis
1, 2, 3, 4,
(5), 6

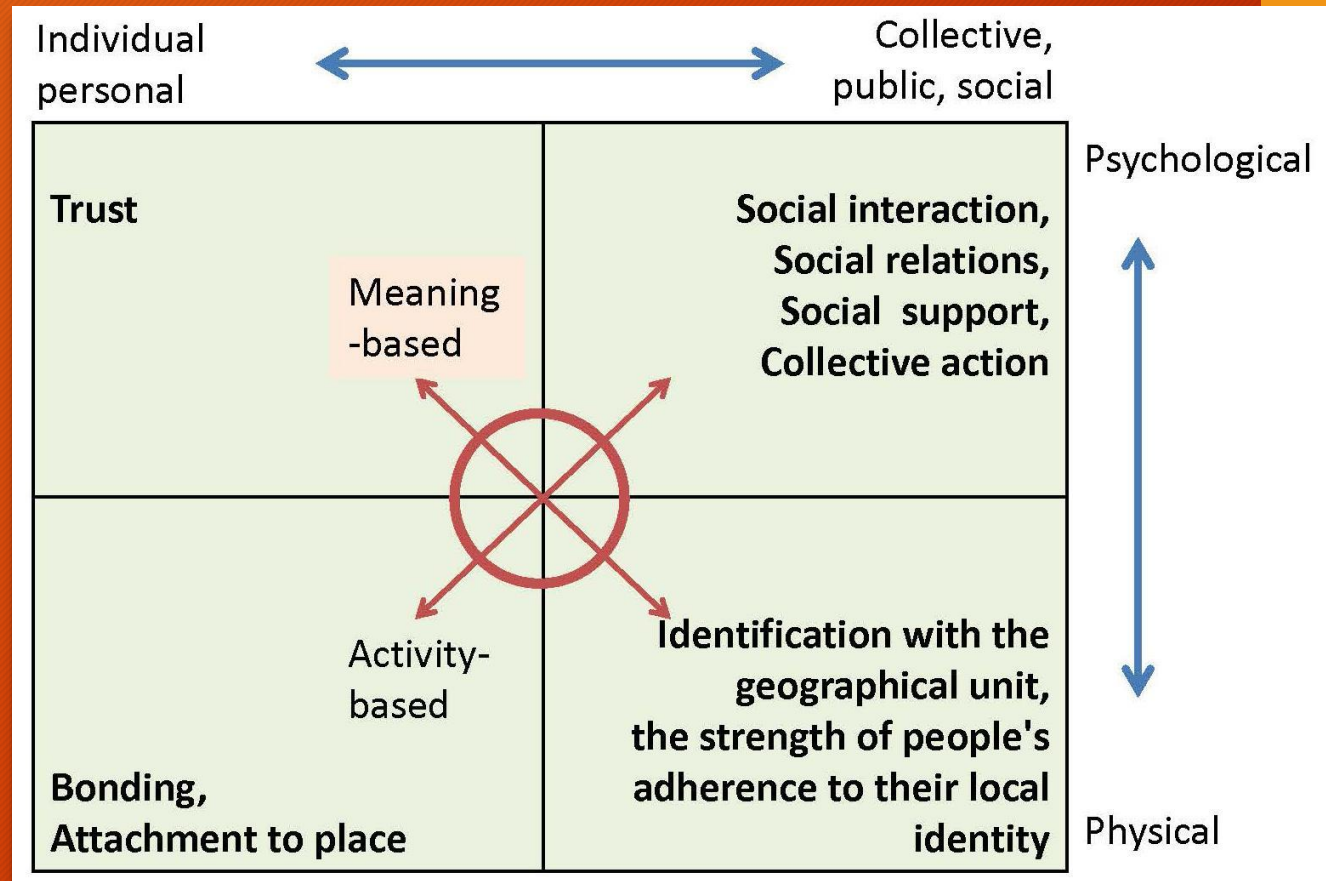
Boston
1, 2, 4,
5, 6, (7)

2. Best Example Cities

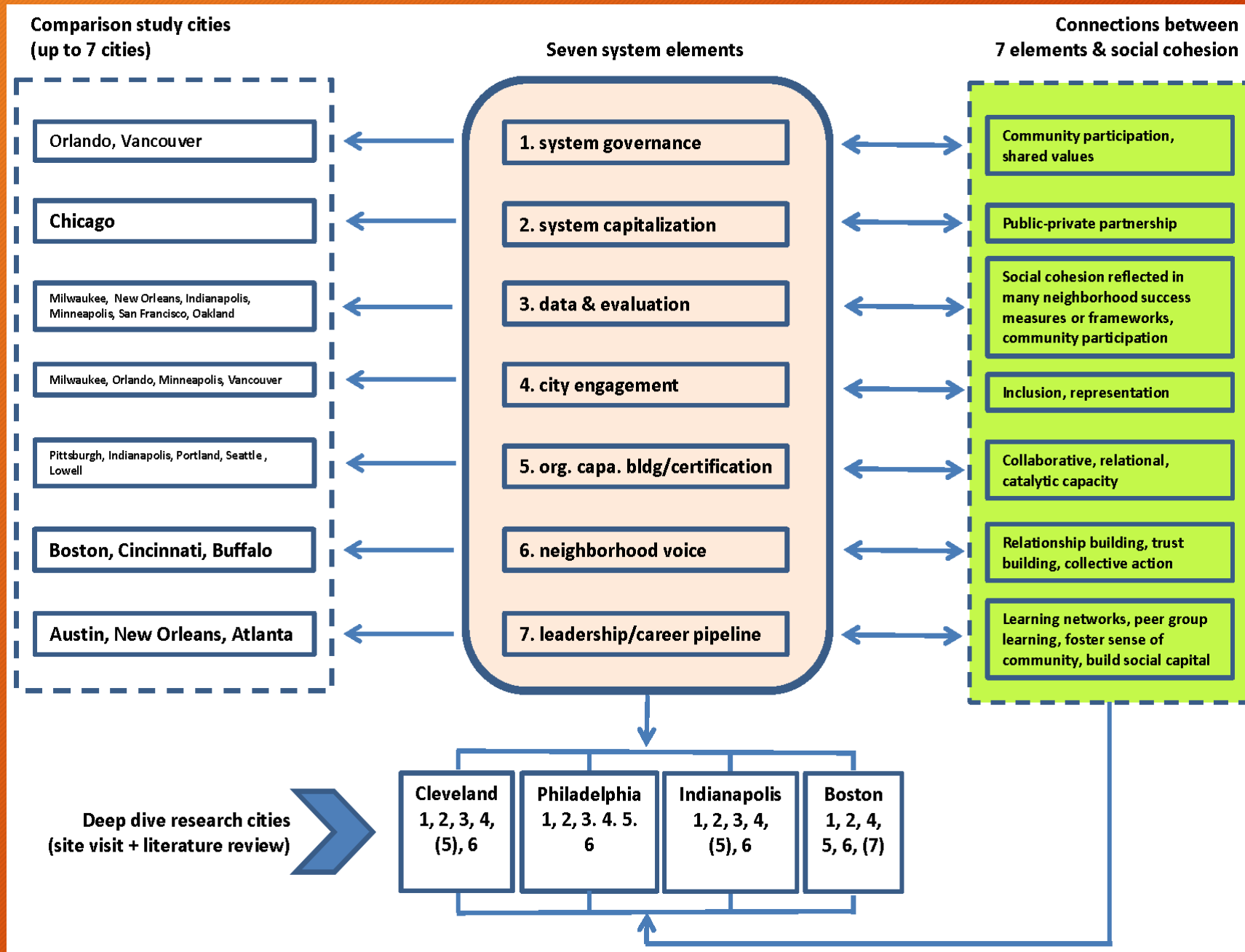


3. Social Cohesion and Its Impact on People and Their Environment

Domains/Elements of Social Cohesion and their Hypothesized Relationship

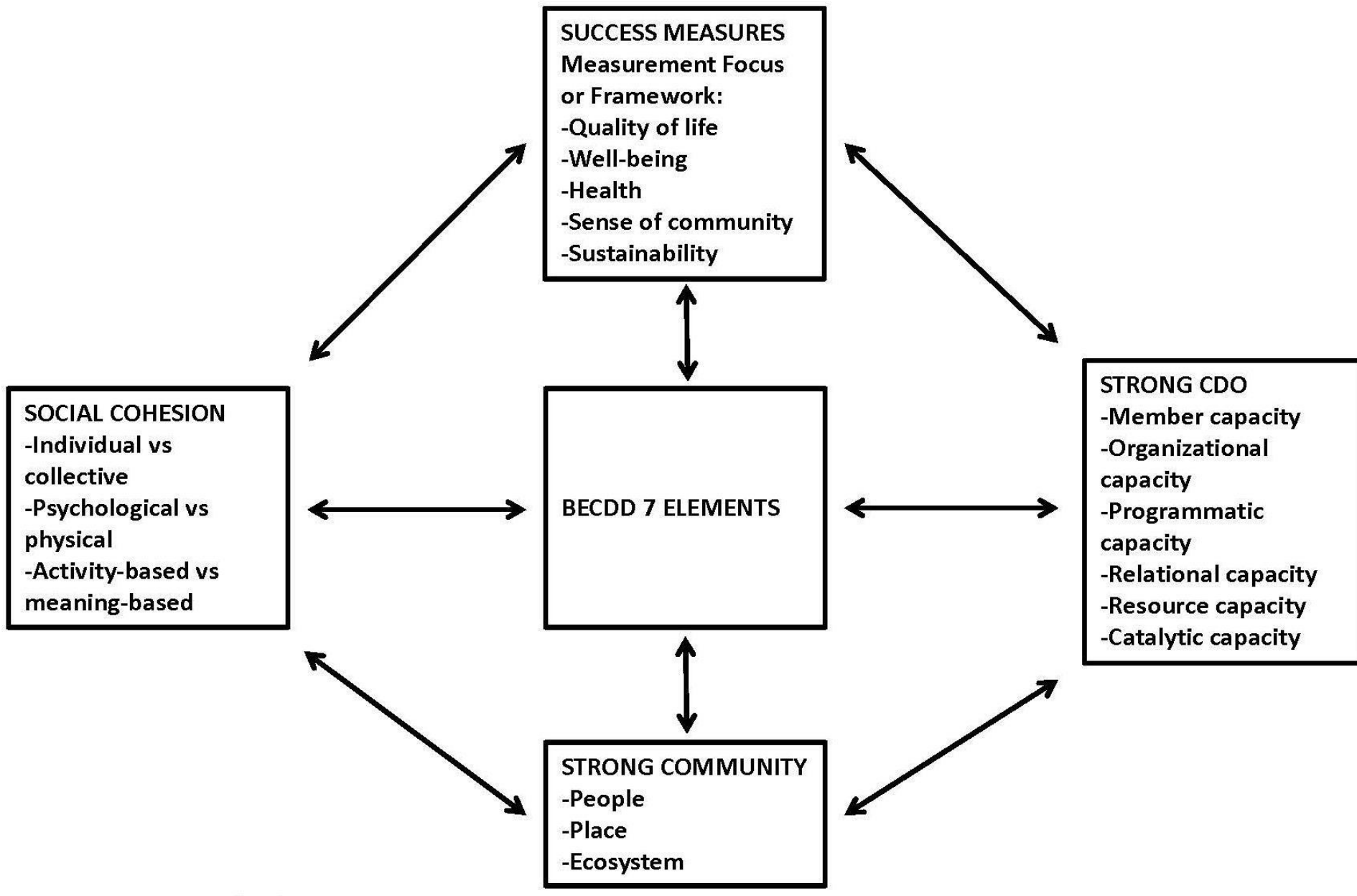


4. Social Cohesion Supports and Benefits the Seven Elements



LTU National Research Scan of Community Development Best Practices

5. Social Cohesion is (Very) Necessary, but Insufficient



Understanding
an Overall
Picture

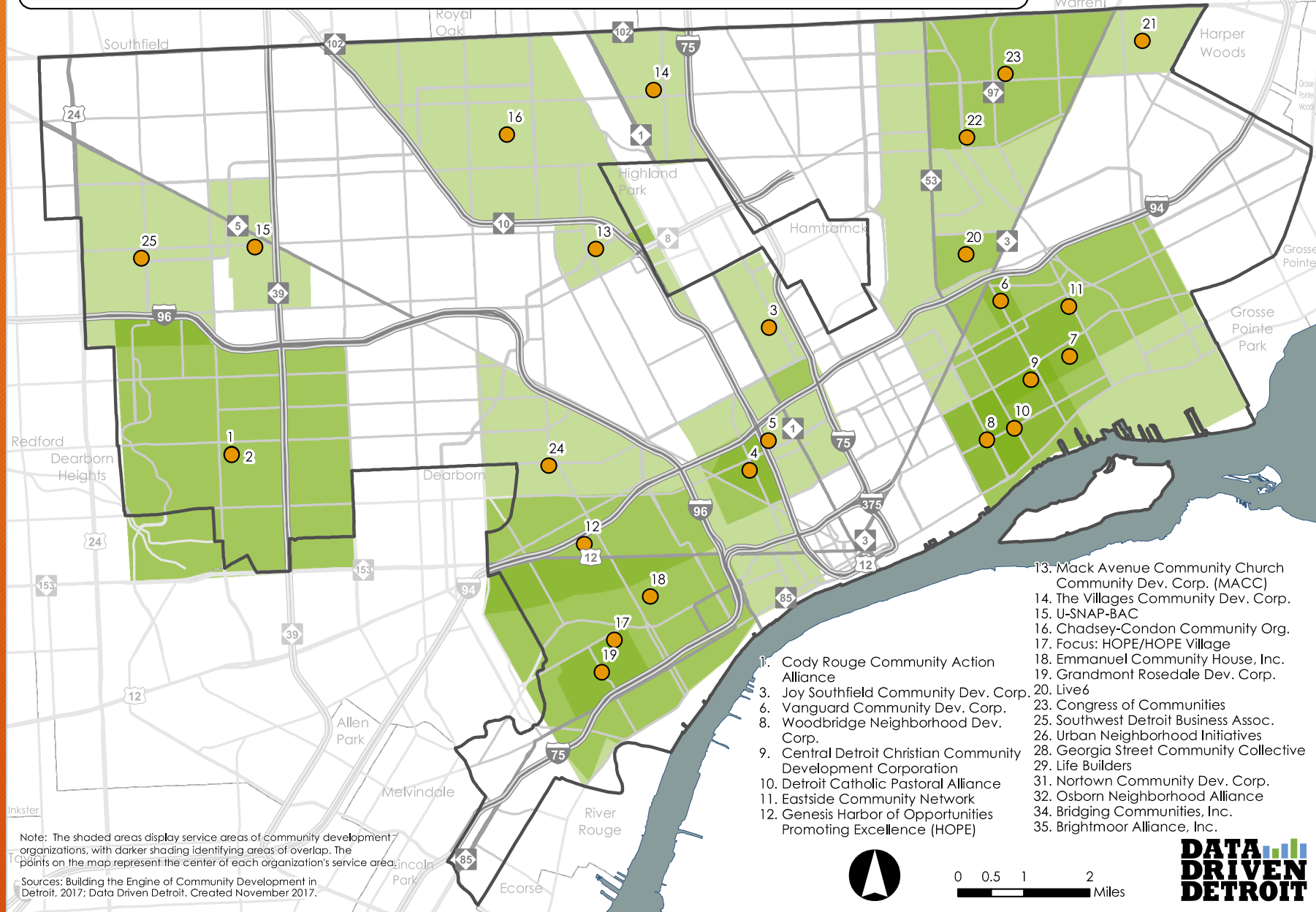
National Consultants' Recommendations

1. Build consensus on **CDO roles and success measures** that all key system investors are prepared to embrace.
2. Secure local **public-sector support** for strengthening the role of neighborhood-based nonprofits (CDOs and GROs) within the current administration's neighborhood revitalization strategy.
3. Pursue a **coordinated TA capacity building strategy** to introduce more definition into current TA/Training offerings and identify and fill current gaps.
4. Pursue an orchestrated campaign to secure **more stable longer-term support for core operations of CDOs**.
5. Determine how **CDAD, Detroit LISC and other support organizations** can take on larger roles in representing and supporting the full array of CDOs and GROs.
6. Conduct a comprehensive review of **capital needs for strengthening the sector** and establish a plan for supplying needed capital.

Mapping Community Development Work in Detroit

Community Development Organization Locations and Service Areas, 2017

from BECDD deep dive interviews as of 10/31/2017, Detroit, MI

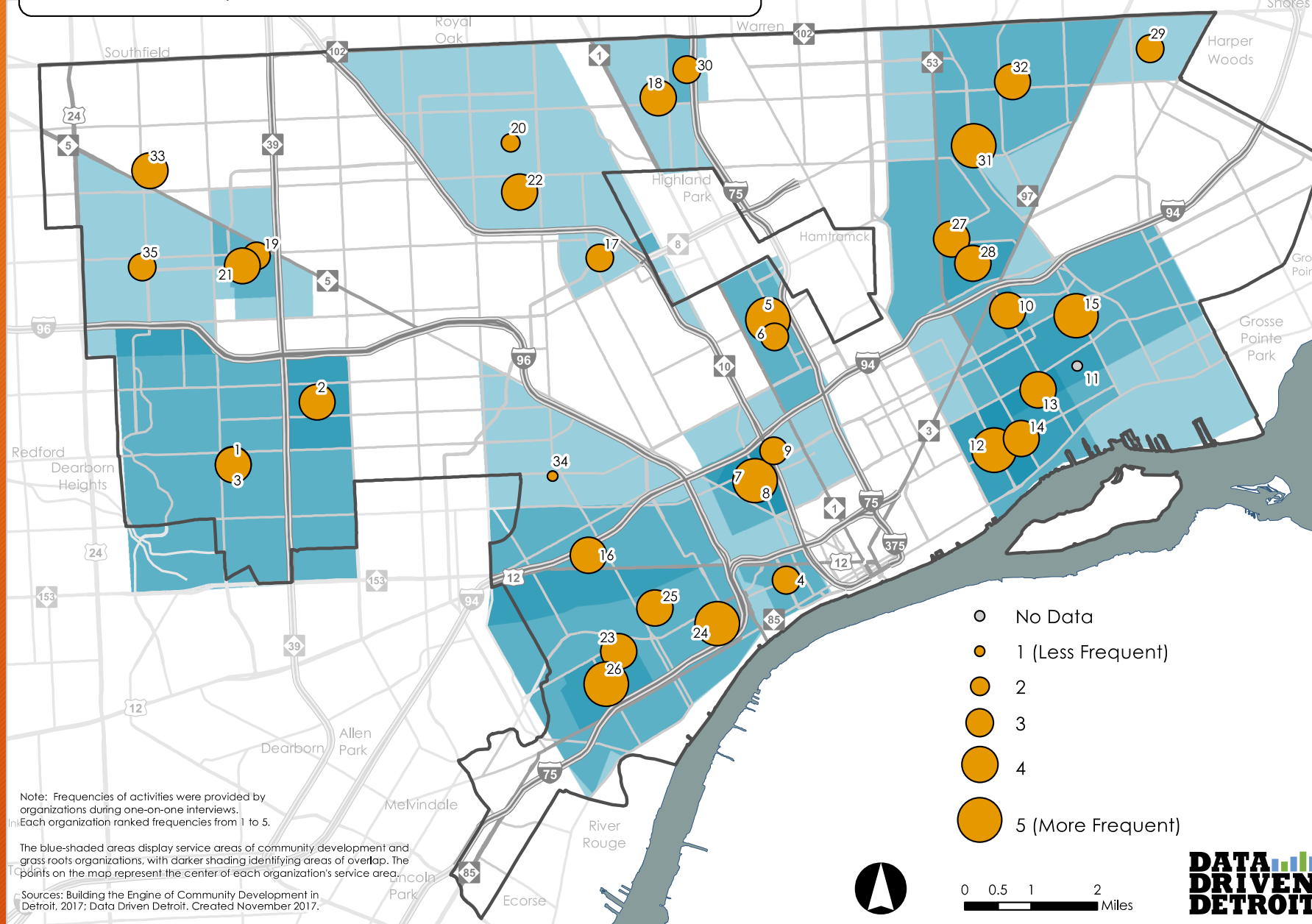


CDO Locations and Service Areas

DATA DRIVEN DETROIT

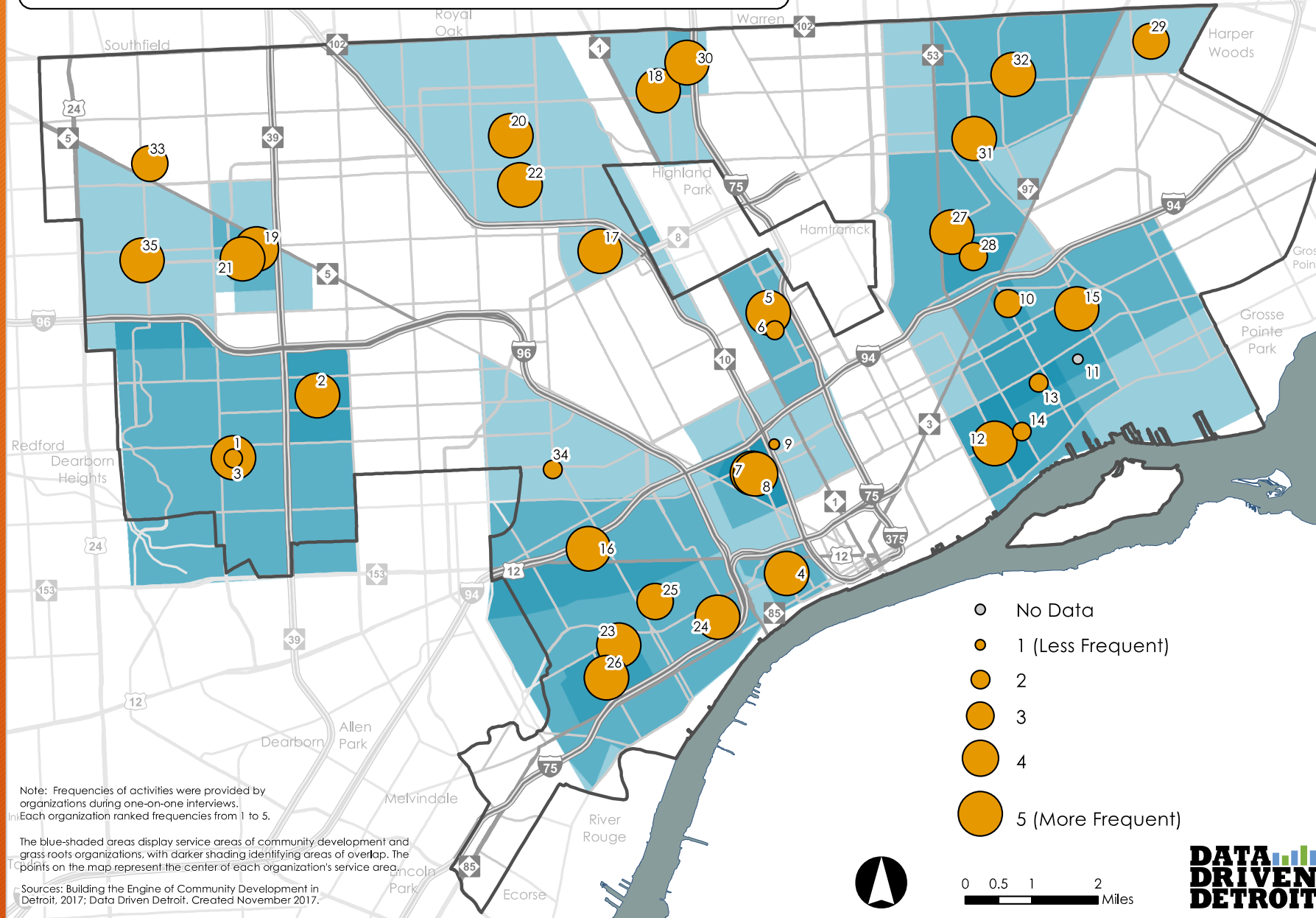
Community Planning/Advocacy Frequency, 2017

from BECDD deep dive interviews as of 10/31/2017, Detroit, MI



Community Planning and Advocacy Frequency

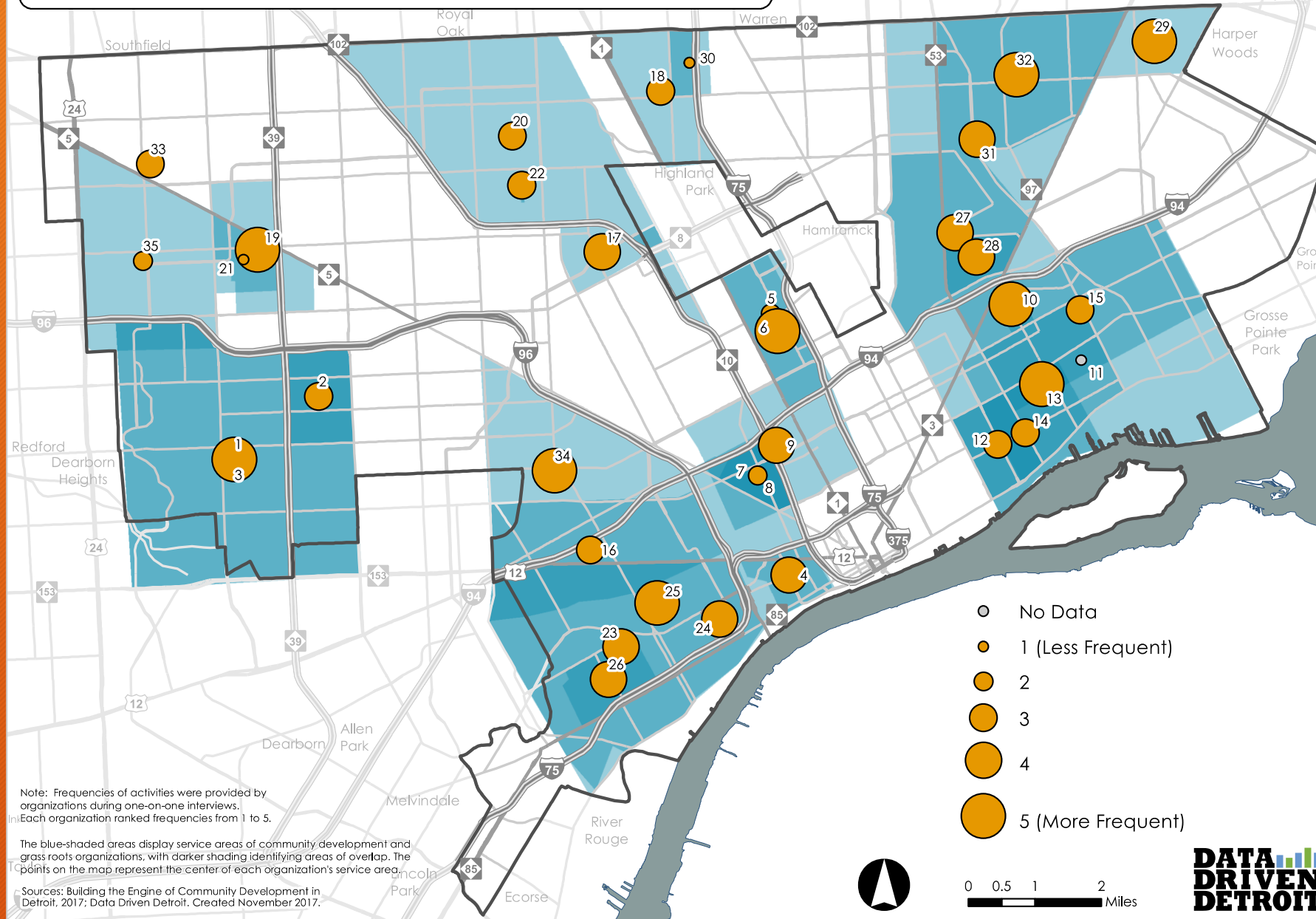
Convening/Facilitating/Collaboration Frequency, 2017 from BECDD deep dive interviews as of 10/31/2017, Detroit, MI



Convening/ Facilitating/ Collaboration Frequency

Economic Development Frequency, 2017

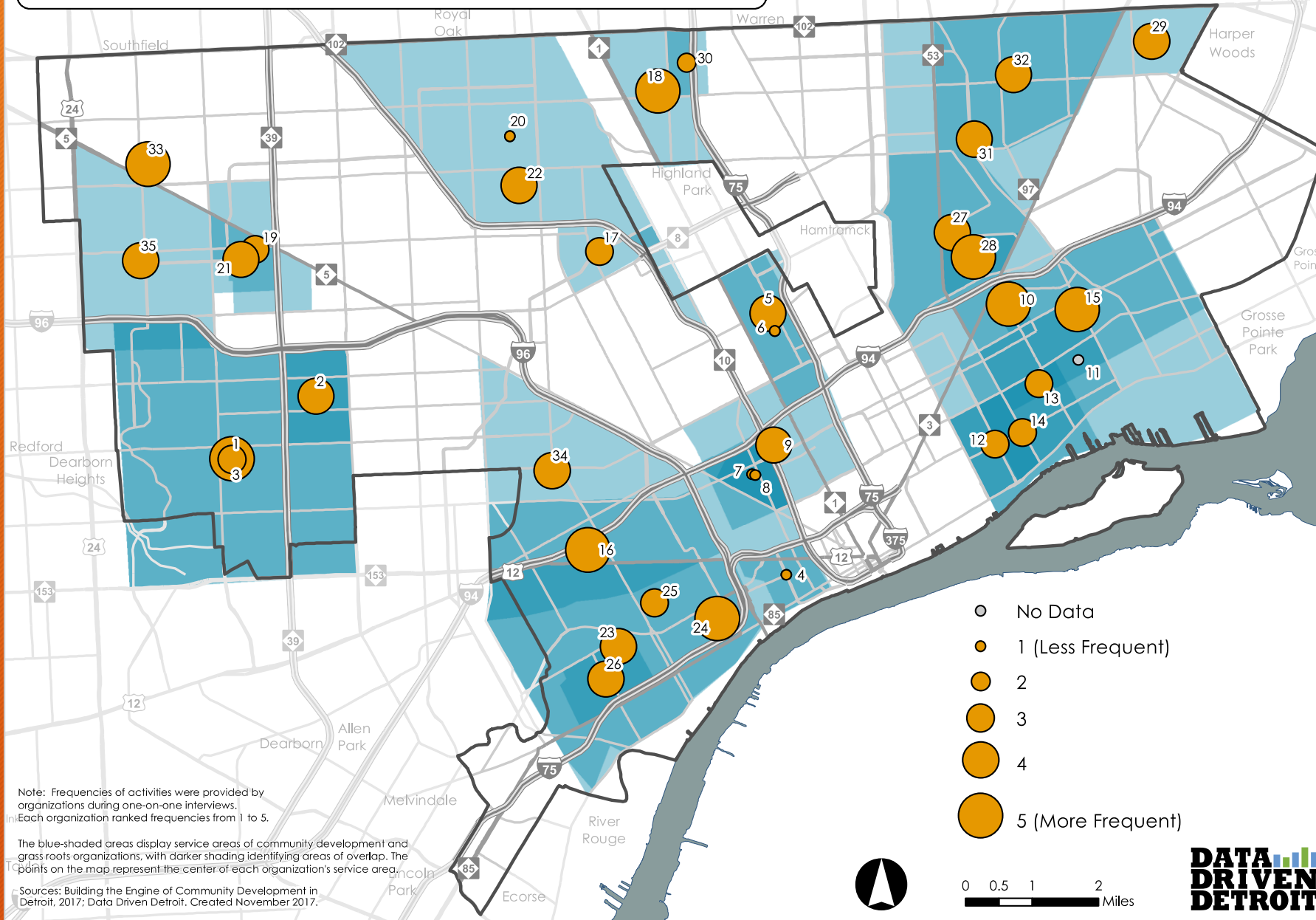
from BECDD deep dive interviews as of 10/31/2017, Detroit, MI



Economic Development Frequency

Resident Support Frequency, 2017

from BECDD deep dive interviews as of 10/31/2017, Detroit, MI

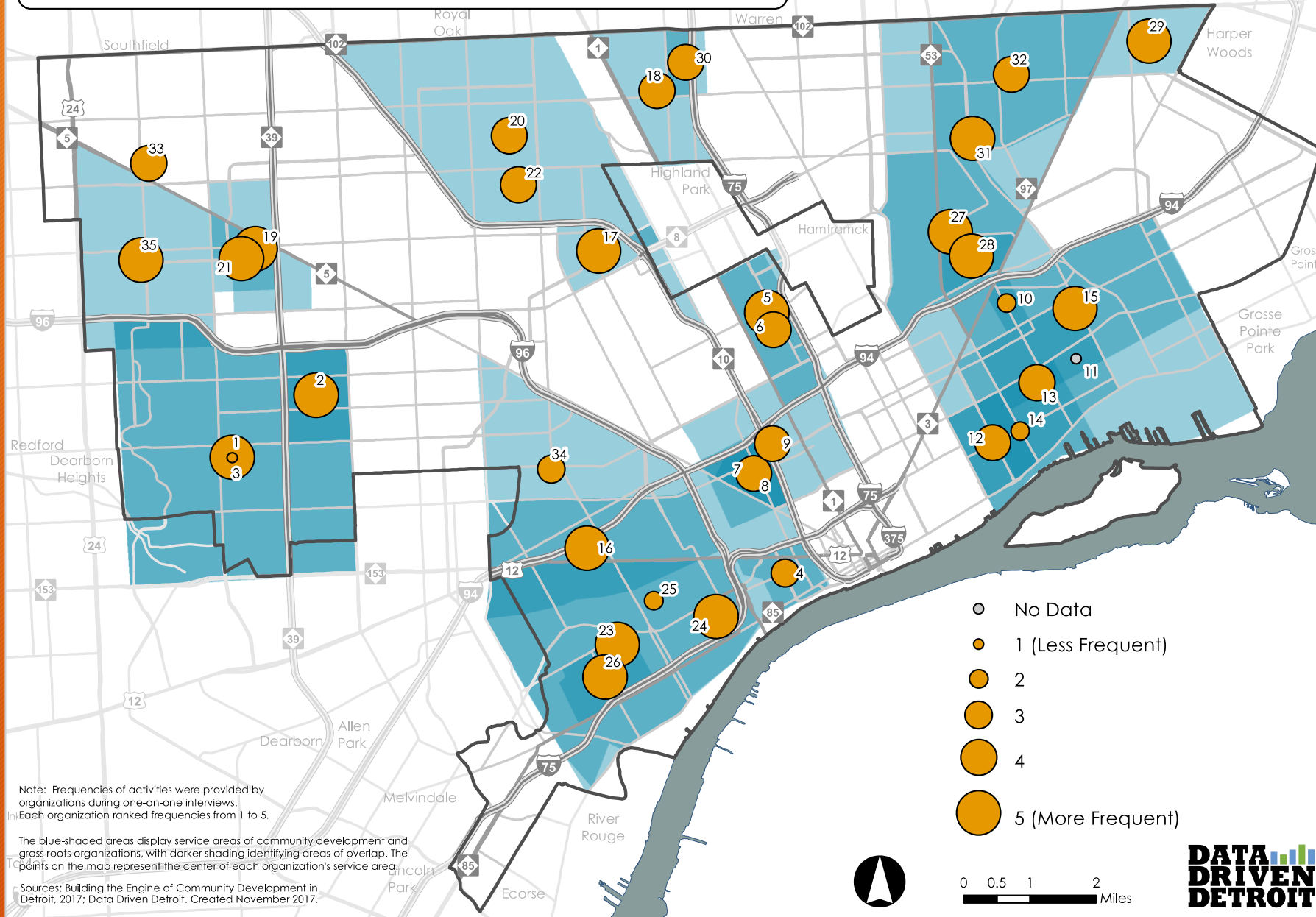


Resident Support Frequency

**DATA
DRIVEN
DETROIT**

Resident Engagement/Empowerment Frequency, 2017

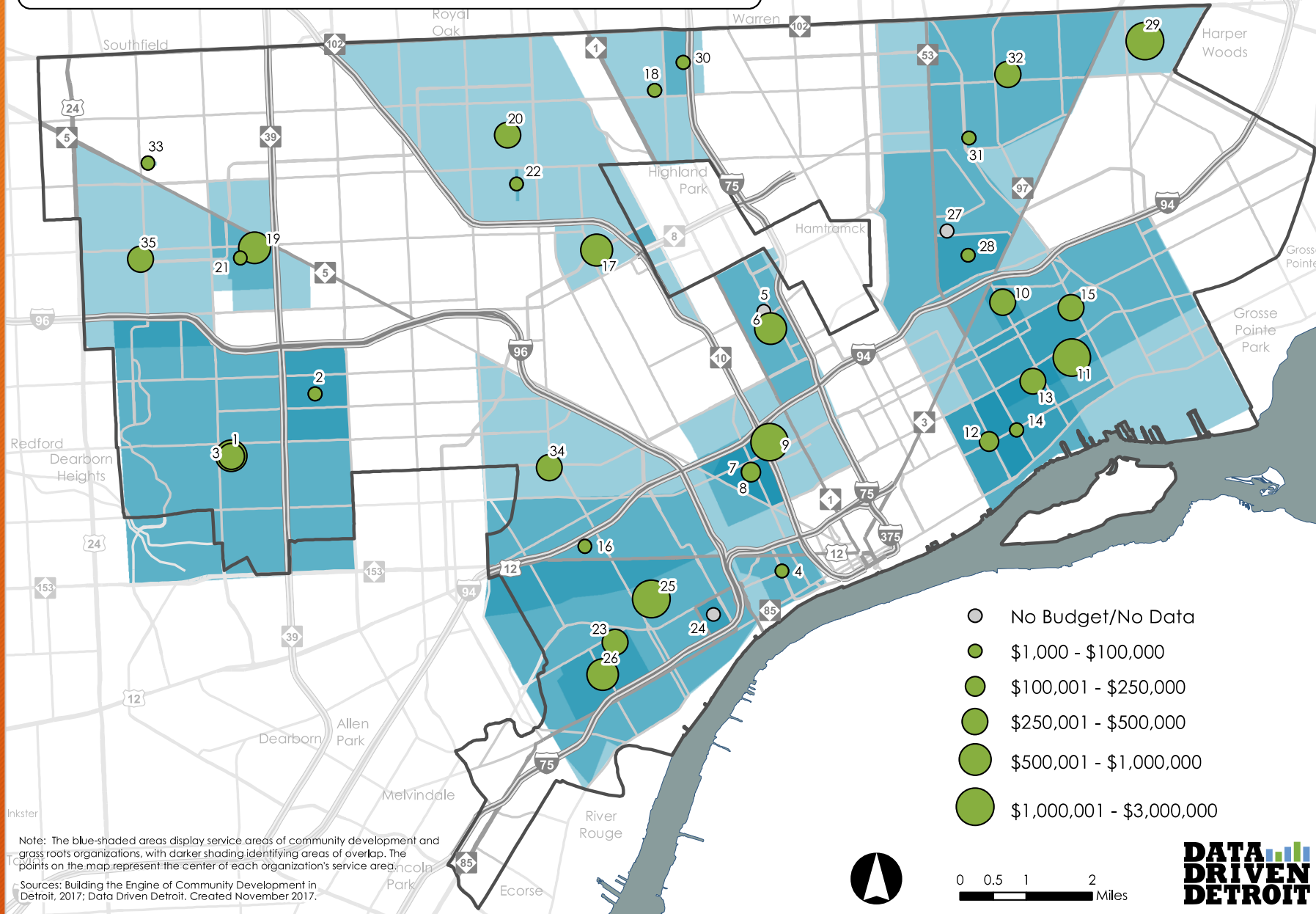
from BECDD deep dive interviews as of 10/31/2017, Detroit, MI



Resident
Engagement
/Empowerment
Frequency

Organizations by Size of Annual Budget, 2017

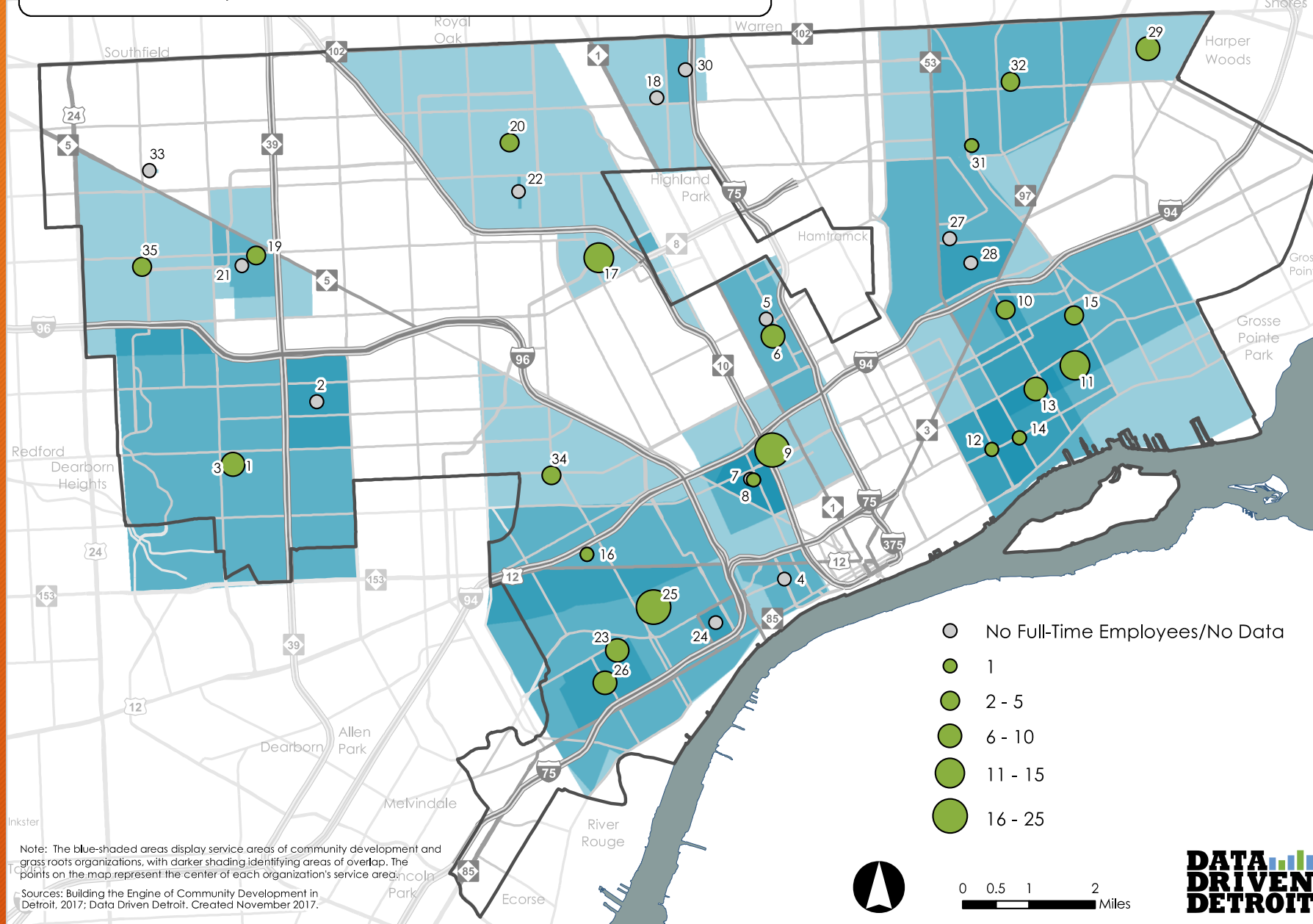
from BECDD deep dive interviews as of 10/31/2017, Detroit, MI



Organizations
by
Size
of Annual
Budget

Organizations by Number of Full-Time Employees, 2017

from BECDD deep dive interviews as of 10/31/2017, Detroit, MI



Organizations by Number of Full-Time Employees

Consultant Team:

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SEMI Community Learning Partnership

Team Members: Deborah Pfliegel

Goaltrac and ProSeeds

Team Members: Alan and Libby Levy

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Kathy Wendler, Southwest Detroit Business Association

Dale Thomson, UM Dearborn, College of Arts, Sciences and Letters,

Department of Social Sciences

Robert Yahrmatter, Henry Ford Community College

Career and Education Pathways Planning Team

- Developed a “community development framework” to guide subsequent conversations w key stakeholders.
- Reviewed/analyzed existing labor market information to understand the current and future employment demand, as well as the competencies and credentials required for these jobs.
- Conducted, documented and analyzed results of 8 local focus groups with 38 participants; key informant interviews (10 conducted); a practitioner survey (9 responses); and a survey of educational institutions and programs (11 institutions, 16 responses).
- Documented and analyzed current local academic offerings that prepare people for entry-, mid- and senior-level work in community development
- Reviewed and analyzed non-academic local and national professional development programs.

Career and Education Pathways Planning Team: Key Findings from Local Research

- There is a **“values-set” necessary** to be a successful community development practitioner, in addition to skills, experience and knowledge. How do practitioners acquire these values?
- Community development **skill requirements are a hybrid** of core skills plus skills acquired across allied sectors including urban planning, social work, public policy, public administration, real estate development and others.
- It is more likely that a **community development career is possible if we understand that community development professionals are necessary in more than just CDOs, but also in other sectors** including government, foundations, academia, corporations, research institutions and others. But this is not a widely-understood view and it is not yet clear if those allied sectors see the value-add in hiring credentialed community development professionals.
- The **role of the community development organization** - which affects how practitioners are, or should be, prepared - should also include **“Sustained Advocate for the Neighborhood.”** This role is not currently part of the Phase One Community Development definitions.
- Overall employment **demand in community development isn’t projected to increase** during the next five years **if nothing changes**. But data sources don’t fully capture the current activity in the Detroit community development market that could influence demand. And we are in a **“system building”** phase which could influence demand for CD jobs.

- If demand were to increase, the areas to see an increase could include: **Community Organizing, Advocacy, Workforce Development, Real Estate Development, Land Assembly, Land Transformation/Reuse, Green Storm Water Infrastructure; Beautification and Blight Removal.**
- Factors are influencing the demand include:
 - competition for talent,
 - the variability of pay across allied community development sectors;
 - the interest and priorities of the philanthropic community;
 - the perceived power imbalance between neighborhood-level workers and resource providers.
- **Hiring and promoting** within the community development field is difficult because of:
 - unclear educational and work experience requirements for community development, particularly for entry- and mid-level opportunities;
 - limited support for training/mobility across allied sectors;
 - concern in the allied sectors about moving respected CDO leaders out of their roles;
 - misperceptions about the quality of skills and experience of CDO staff
- Some of the **barriers to mobility across allied sectors** include:
 - having clearly transferrable skills;
 - limited awareness of opportunities, including a lack of communication and coaching on community development opportunities

Career and
Education
Pathways
Planning
Team: Key
Findings
from Local
Research
Continued

Career and Education Pathways Planning Team: Key Findings from Local Research Continued

- The educational **system has many building blocks** in place for academic pathways in community development, **but few connect in a cohesive pathway** that serves learners entering through the community, through academia, or from work. The more direct pathways tend to be between Bachelors and Masters-level community development-related degrees
- Most students participating in the educational pathway are **concentrated at the Master's Degree** level where most programs are offered.
- **African Americans are under-represented** in the student population although that varies from institution to institution.
- There appears to be **no targeted institutional recruitment strategies for academic programs related to CDO fields** especially for people living in the community. Targeted, grass root recruitment of people from the community to participate in the educational pathway is not developed.
- There appears to be **no intentional entry-ramp** for those entering the field **through community - based volunteer work** (entry level to mid-level work)
- There appears to be **no way to assess and certify skills for work place learning** that would lead to academic credit.
- A comprehensive **support/navigation system** that could result in a pipeline of grassroots, Detroit-based community development professionals, **does not exist**.

1. Create and commit to a five-year goal to develop an integrated community development career and education pathway system for Detroit, with processes and tools that:

enables people to acquire values, knowledge, and skills to enter into and progress through community development occupations;
ensures equity in employment as a core value and commitment throughout the system; and
promotes mobility throughout the various community development allied sectors.

2. Identify different academic pathways for community development education and training programs and credentials, building on existing resources and programs in the academic and non-academic sectors.

3. Provide customized support to help individuals enter the field and reach their CD occupational and career goals through an articulated “**navigation model**.”

4. Support professional development opportunities for people already in the field

5. Facilitate mobility among the various community development allied sectors by building cross-sector trust, collaboration and transferrable skills

Recommendations
of the
Career and
Education
Pathways
Planning Team

- **Further define the work functions, values, knowledge, and skills required** at entry-level, mid-level, senior-level community development job levels; and reconcile those with academic learning outcomes and credentials, as well as with employer requirements.
- **Develop community development academic pathways** specific for entry and continuing support for: 1) neighborhood grassroots leaders; and 2) aspiring Community Development professionals of color in Detroit; **including one or two academic institutions willing to test these pathways.**
- **Develop a “Career Navigation” model** and implementation plan that would match individuals who want to enter and advance within the community development field in Detroit with the needs of CDO’s and other potential community development employers.
- **Create a value proposition** and messaging strategy for the community development field to promote entry and mid-level opportunities, career progression within the field, and the importance of cross-sector partnerships and mobility
- **Identify a marketing and outreach strategy** to generate interest in the community development field by prospective CD workers

Career and
Education
Pathways
Planning
Team: Work
to Still Be
Completed
in 2018

- **Identify and map a mix of non-academic professional development** and technical skill building opportunities, including mentoring, that all stakeholders would value.
- **Map existing opportunities and pathways for cross-sector mobility** between CDOs and other potential community development employers, including
 - identifying transferrable skills and
 - a mechanism for networking that enhances cross-sector relationship building and mobility.
- **Map opportunities to obtain tuition support** for various academic pathways and **funding support** for CDOs to provide professional development to their staff.
- **Additional research:** Who is currently trying to enter the community development field? What are their barriers to entry? Identify other/non-local programs that are increasing racial/ethnic diversity in the community development field and identify opportunities to emulate those programs.

Career and
Education
Pathways
Planning
Team: Work
to Still Be
Completed
in 2018

Consultant Team:

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Team Members: Tom Burns, Lamar Wilson, Evette Banfield,
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JFM Consulting

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Team Members: Jane Morgan and Heidi Reijm

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Asandi Conner, Detroit Revitalization Fellows Program
Sam Butler, Doing Development Differently in Detroit
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Orlando Bailey, ECN

Edythe Ford, MACC Development
Karen Washington, Emmanuel Community Center
Maria Salinas, Congress of Communities
Kathy Wendler, SDBA
Quincy Jones, ONA
Joon Kim, LTU Detroit Center for Design + Technology
Rebecca Wiley, Impact Detroit
Eleanor Eveleth, Guild CDC
Brandon Ivory, LISC
Maureen Anway, Invest Detroit
Peter Chapman, DEGC
Martha Potere, DEGC
Krysta Pate, Detroit Home Mortgage
Chase Cantrell, Building Community Value

Capacity Building Planning Team

- “Deep dive” whole-system research on Boston, Chicago, Cleveland, Indianapolis and Philadelphia with learnings and recommendations
- 4 site visits with cohorts of 12-17 BECDD stakeholders, to Boston, Cleveland, Indianapolis and Philadelphia
- Documentation and analysis of 8 local focus group meetings with practitioners (2), government officials (2), philanthropy, service intermediaries and funding intermediaries, totaling 40-plus individual who participated
- Documentation and analysis of current Detroit capacity building offerings compared to requested capacity building services by CDOs and GROs

Capacity
Building
Planning
Team:
Research
Conducted
During
2016-2017

Capacity Building Planning Team: Key Findings From Local Research

- Good work, committed but under-resourced providers
- Lane confusion: lack of clarity, competition and redundancy among the providers
- Gap between services being provided and services being requested
- No agreement on what successful capacity building work means
- Difficulty on the part of CDOs and GROs in finding, choosing and paying for capacity building services
- No coordination or information-sharing among providers, no cohesive capacity building strategy

Recommendations of the Capacity Building Planning Team

Overall Strategy: “Central Clearinghouse” Approach

- A clearinghouse function, embedded inside an organization, manages the process
- Clearinghouse manages a list of TA providers/consultants/coaches/trainers
- Clearinghouse handles central intake and referral to providers
- Clearinghouse entity doesn't also provide one-on-one support to client organizations (CDOs and GROs), to avoid conflict of interest. Clearinghouse entity potentially do classroom training.
- Criteria for inclusion on the TA Provider list is co-determined and evaluated collectively, not solely by the Clearinghouse entity.

Key Design Guidelines for the Capacity Building System

- Combination of “free” and “fee” to clients; where the clearinghouse is vetting, assessing and referring CDOs and GROs to TA providers
- Services should be linked to neighborhood success metrics
- Services should be more one-to-one: coaching, consulting, mentoring; not just one-to-many (classroom training)
- The clearinghouse should be a coordinator and advocate for the right services to be provided.
- TA Providers should be convened regularly to share learnings and best practices
- The clearinghouse creates guidelines for, and offers different levels of service, based on an organization's capacity and tenure
- Evaluation of capacity building services is required and must be broadly-shared (with both clearinghouse and providers)

- Finalize Design of the System based on above guidelines including:
 - Fee model (who pays? The client or the TA provider or both?)
 - Quality Control component
 - Baseline qualifications for TA providers
 - Web-based application/intake system
 - Necessary CDO/GRO Assessment Tool(s)
 - Determine the types of expertise needed by the TA providers, based on the “Success Framework” and the Role of CDOs and GROs
- Determine the roles of various intermediaries/TA providers in the system
- Recommend criteria for selection of the Clearinghouse entity
- Finalize costs and funding for the Clearinghouse function
- Determine an appropriate “certification” or “validation” strategy for CDOs

Capacity
Building
Planning
Team: Work
to Still Be
Completed
in 2018

The Capacity Building Planning Team also looked at the “Whole System” elements, recognizing that all the system elements are necessary parts of the whole. This Planning Team also made these recommendations:

Capacity Building Planning Team: System Recommendations

• Recommendation on System Capitalization

- There should be a diverse, stable mix of funding sources versus one main funder
- Funding could flow through one capable administrator/fiduciary
- The Fiduciary entity should not make funding decisions - their role should be convening the decision making body, and administering funds at the direction of the decision-making body
- Outcomes and criteria for funding should be collectively defined among the key stakeholders including CDOs and GROs
- “Transparency” and “Equity” should be key guiding principles for funding

• Recommended Other System Improvements

- There should be ongoing, collaborative, system-wide strategic planning
- Clear roles for various stakeholder organizations should be identified and agreed on
- There should be regular and ongoing stakeholder engagement
- There must be agreed-upon goals that define success for the community development system itself (the “7 Elements”) and the whole system should be evaluated based on these success measures

Consultant Team:

JFM Consulting Group

Team Members: Jane Fran Morgan and Heidi Reijm

Planning Team Members:

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Lilly Hamburger, DEGC

Liz Luther, Capital Impact Partners

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Research,
Data and
Evaluation
Planning
Team

**Research,
Data and
Evaluation
Planning
Team:
Research
and
Planning
Conducted
During 2017**

- Reviewed and discussed results from BECDD Phase 1 success framework (“Social Cohesion”)
- Developed expanded list of potential indicators based on Phase I; as well as and review of indicators from other (nationally-recognized) community development strategies
- Researched and discussed key elements, strengths and limitations of various (nationally-recognized) success frameworks
- Identified and agreed on options to “name” the success framework after polling BECDD stakeholders; a name that would capture the comprehensive, flexible criteria necessary for a Detroit Neighborhood Success Framework
- Reviewed other (nationally-recognized) community development outcomes measurement tools
- Discussed and began development of a “neighborhood success progress and outcomes measurement” strategy that would show progress and trends on a neighborhood, cluster, district and citywide level.
- Began looking at criteria for “clustering” neighborhoods

- “Social Cohesion” is a necessary condition, but not a sufficient strategy, for Detroit neighborhoods to be successful.
- Detroit’s “Neighborhood Success Framework” must be comprehensive and flexible, simple, and actionable. It must resonate with all the key stakeholders - residents/neighborhoods, city government and others.
- We are committed to a partnership with Data Driven Detroit’s “Regional Data Collaborative.” The role of the Collaborative and other partners must still be determined.
- To collect certain analytical data, there must be consistent and manageable geographic areas covering the entire City of Detroit so that the process of measuring success is meaningful over time.
- A partnership with the City of Detroit to measure progress, based on an agreed-on “Success Framework” is necessary.

□ Success Framework

- Neighborhood Vitality as the “name” of the success framework
- Develop Neighborhood Vitality vision statement based on these definitions

Vital neighborhoods¹ are “characterized by strong, active and inclusive relationships between residents, private sector, public sector and civil society organizations that work to foster individual and collective wellbeing. Vital communities are those that are able to cultivate and marshal these relationships in order to create, adapt and thrive in the changing world and thus improve wellbeing of citizens.”

¹Scott, Katherine. “Community Vitality: A Report of the Canadian Index of Wellbeing.” Canadian Council on Social Development.

<http://www.unesco.org/fileadmin/MULTIMEDIA/HQ/CLT/pdf/communityvitalitydomainreport.pdf>

Neighborhood Vitality is: “The ability of a community to sustain itself into the future as well as provide opportunities for its residents to pursue their own life goals and the ability of residents to experience positive life outcomes. More specifically, we suggest that a vital community has community capacity (the ability to plan, make decisions, and act together), and realizes positive social, economic, and environmental outcomes.”

²Crandall, Mindy and Lena Etuk, Oregon State University Extension Service. “What is Community Vitality?”

<http://oregonexplorer.info/content/what-community-vitality>

Recommendations
of the
Research, Data
and Evaluation
Planning Team

❑ Indicators

- Establish a set of “core” neighborhood success indicators to be measured by all neighborhoods, and a broader pool of indicators for CDOs/GROs to use, as needed
- Establish indicators at the system level, based on the BECDD 7 Elements

❑ Neighborhood Success Index

- Utilize DLBA’s “City of Detroit Neighborhoods” map as the basis for identifying neighborhood “clusters”, with guidance from DLBA and Data Driven Detroit
- Measure “core” indicators at the cluster and city-wide level using an index that facilitates the tracking of progress and outcomes over time
- Measure system-level change based on indicators for the 7 System Elements

- Develop Neighborhood Vitality “Vision Statement”
- Continue development of indicators and neighborhood success index
- Continue defining and naming of neighborhood clusters
- Identify gaps and redundancies in community development coverage in Detroit neighborhoods
- Develop strategy for addressing community development needs in neighborhoods not currently served by CDOs

Research, Data
and Evaluation
Planning Team
Success
Framework
Recommendations:
Work to Still be
Completed in 2018

COMMUNITY STATISTICAL AREAS:
IDEAS FROM THE BECDD RESEARCH,
DATA AND EVALUATION PLANNING
TEAM

Overview

- ❑ Goal: enable neighborhoods and city government to measure progress on the framework of “Neighborhood Vitality”
- ❑ Requires a standard reporting geography that:
 - ❑ Has a manageable number of areas for reporting
 - ❑ Can integrate contextual data from common and consistent sources

Challenges with Existing Geographies

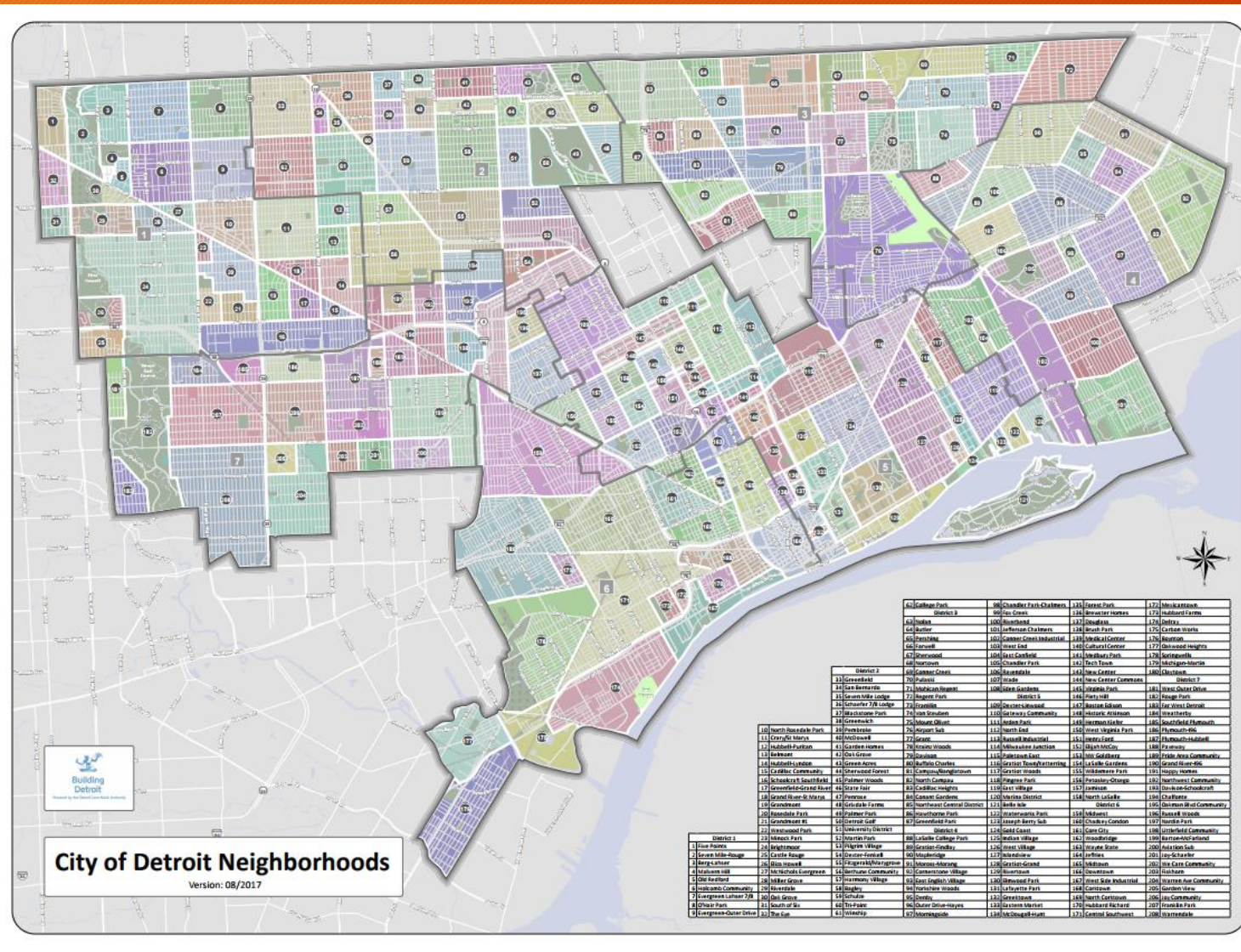
City Council Districts

Advantages

- ☐ Recognizable
- ☐ Strong alignment with City policies

Disadvantages

- ☐ Large
- ☐ Do not align with analytical or neighborhood-defined boundaries



DLBA Neighborhoods Map

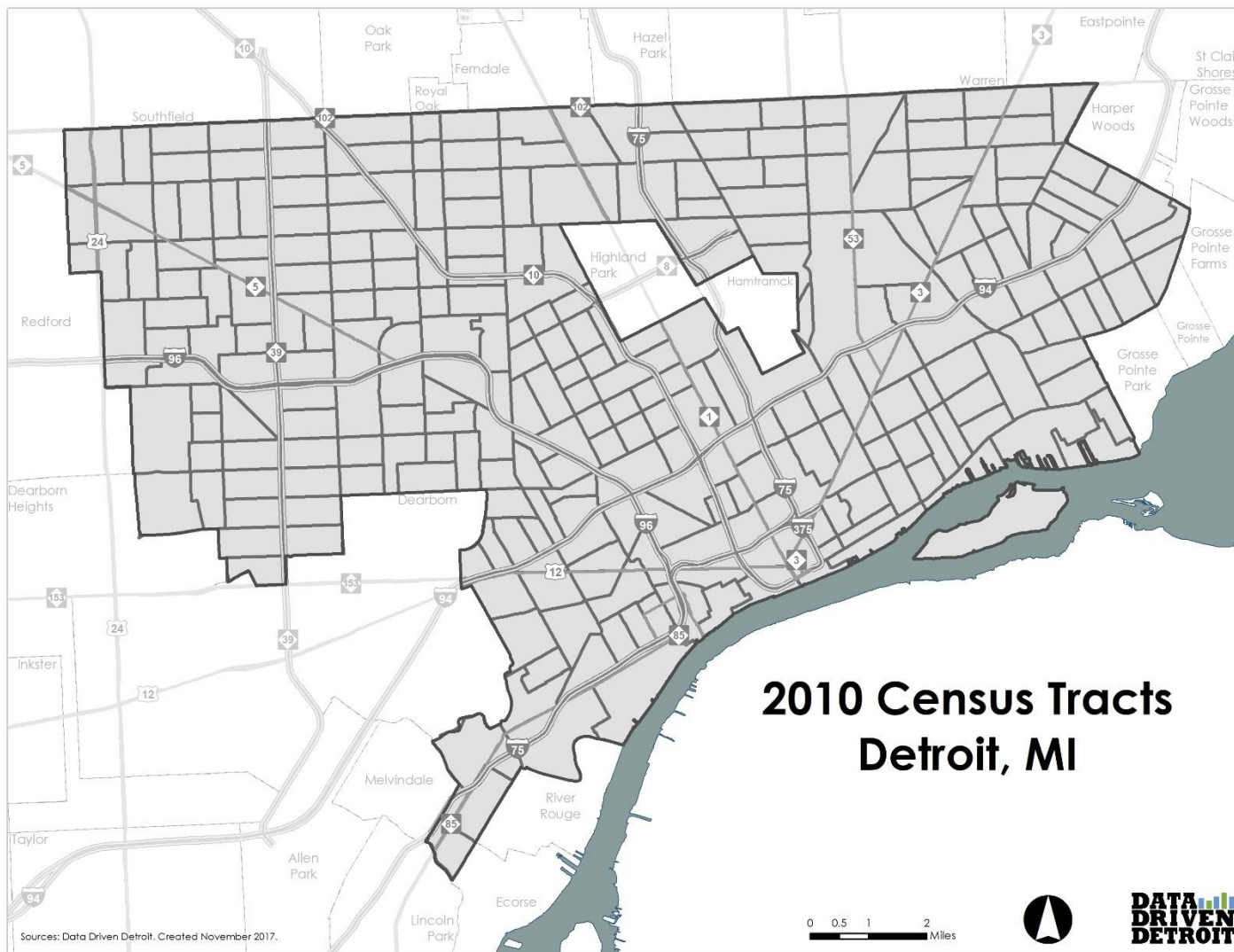
DLBA Neighborhoods Map

Advantages

- ❑ Identifiable for local Grass Roots Organizations and CDOs
- ❑ Consistent with Dept of Neighborhoods practice
- ❑ Small-scale allows for precise measurement

Disadvantages

- ❑ Large number for reporting (208)
- ❑ Inconsistent size of neighborhoods
- ❑ Do not align with analytical boundaries



Census Tracts

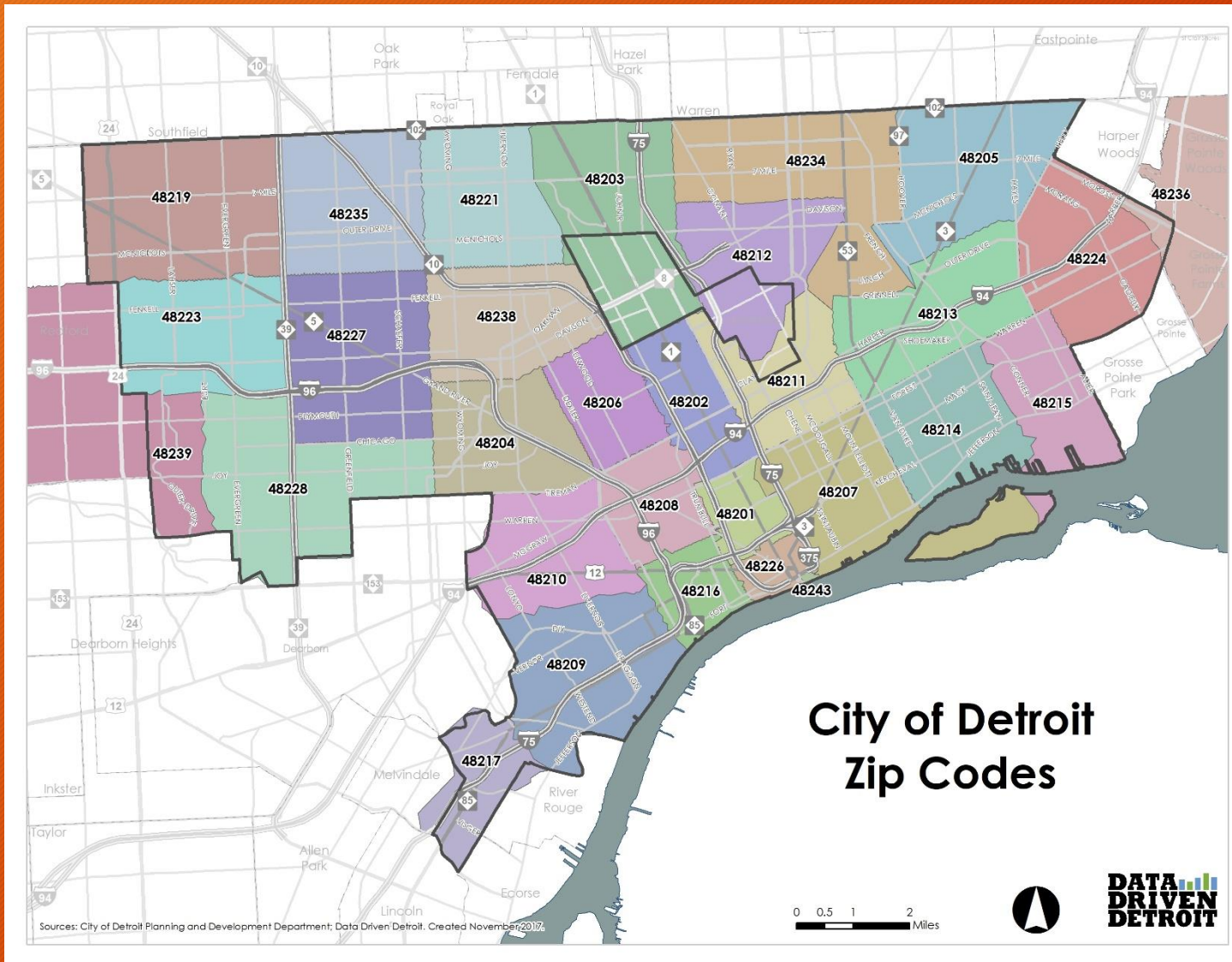
Census Tracts

Advantages

- ❑ Conforms to analytical boundaries
- ❑ Small scale allows for precise measurement

Disadvantages

- ❑ Large number for reporting (297)
- ❑ Don't align with more identifiable or accepted geographies



Zip
Codes

Zip Codes

Advantages

- ❑ Recognizable
- ❑ More ideal number (30) for tracking and measurement

Disadvantages

- ❑ Boundaries frequently shift and extend beyond Detroit
- ❑ Do not align with most analytical or neighborhood-defined boundaries

Considering an Alternative

A Combined Approach: An Idea from the BECDD Planning Team

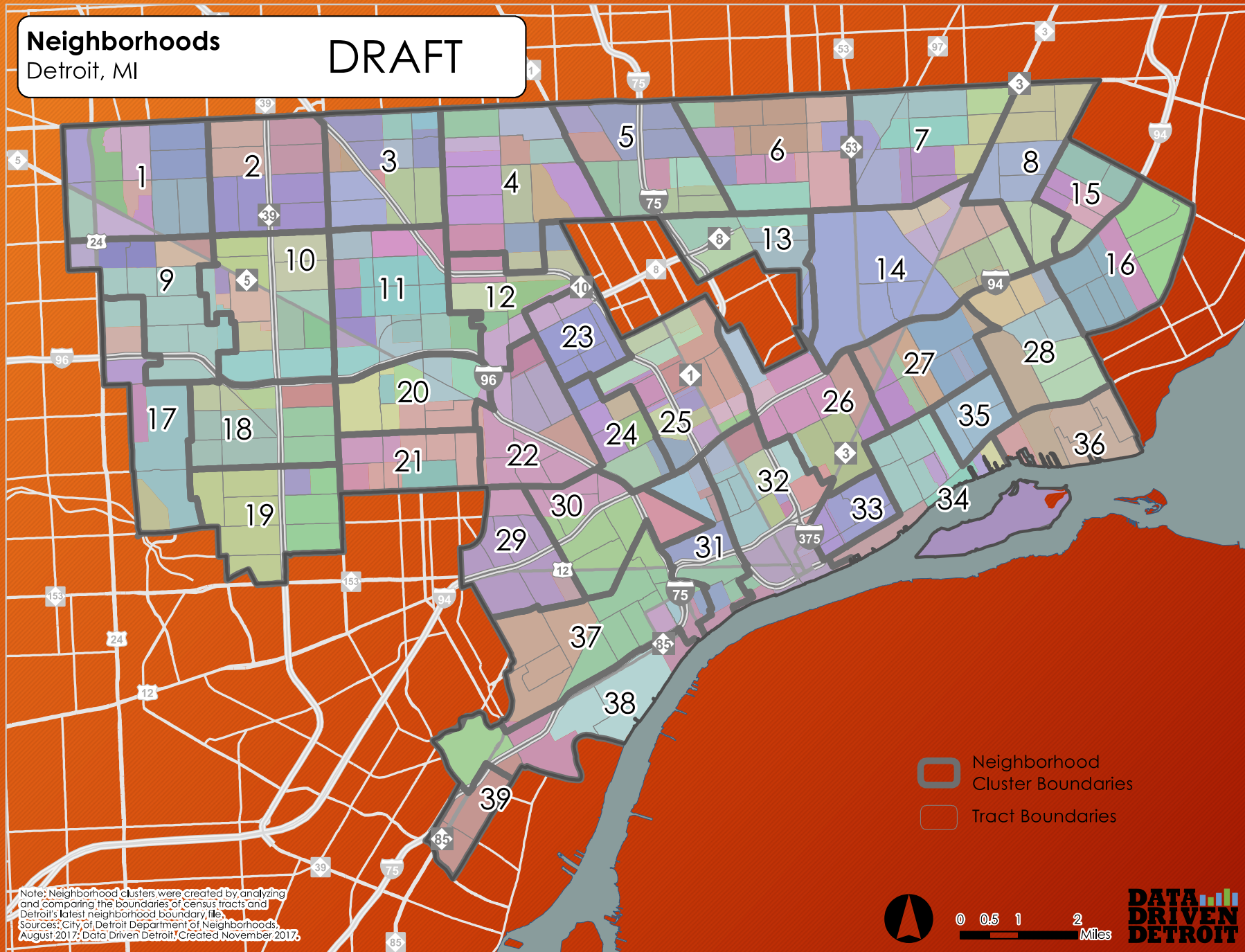
- ❑ Combining neighborhood boundaries can create “clusters” or “community statistical areas” that match up better with combinations of census tracts



Neighborhoods

Detroit, MI

DRAFT



“Community
Statistical
Areas”

“Community Statistical Areas”

Advantages

- ❑ Customizable
- ❑ Can create the ideal number for tracking and measurement
- ❑ Can conform to analytical boundaries while also accounting for neighborhood identities

Disadvantages

- ❑ Alignment will not be perfect
- ❑ Need a process and criteria that is sensitive to a neighborhood's and/or CDOs, as well as City's, concept of their boundaries

Possible Criteria to Use: What Do You Think?

- ☐ Similar physical and economic conditions
- ☐ Contiguous boundaries
- ☐ Existing City and philanthropic initiatives
- ☐ Similar land use
- ☐ Similar population size
- ☐ Adherence to political boundaries
- ☐ Others?

What is a Community Development Organization?

Community Development Organizations are known as CDOs in Detroit, to distinguish them from “Citizens District Councils” (CDCs) which are HUD-enabled and city-appointed councils that were set up in HUD-funded urban renewal neighborhoods. A Community Development Organization (CDO) is a professional not-for-profit tax exempt organization, and the key facilitator of community development work in any given neighborhood. A CDO is a professional place-based organization accountable to local stakeholders who comprise the majority of the Board of Directors. A CDO is not focused on the entire City of Detroit, nor on direct human service delivery. A CDO is not a volunteer grass-roots organization nor a real estate development organization. Rather, a ***CDO is distinguished from other organizations by its role as the “glue” in a neighborhood***, a trusted neighborhood institution that creates strong relationships with residents and other stakeholders and knows their priorities and needs. This assures that the CDOs work can be impactful, and that economic development and services within the neighborhood are provided in an equitable way that responds to resident’s priorities.

Phase 1 Community Development Organization Definition and Role

At a minimum a CDO can be recognized as such by one unique baseline role that its plays within its defined neighborhood;

Facilitator/Convener/Collaboration Agent - to bring cross-sector stakeholders - especially residents and including other neighborhood partners - together in the CDOs defined community for problem-solving, education on issues affecting the neighborhood, planning and to influence human service provision; and to act as an intermediary between residents and various philanthropic/government/institutional/corporate investors.

In addition to these roles, a CDO is vigilant in assuring - either directly or indirectly - that *four key community development functions* are in play in every neighborhood:

Resident Engagement and Empowerment

such that the priorities, plans and activities in the neighborhood reflect the priorities of neighborhood residents; that grass organizations within the target community have a decision-making voice in the neighborhood; that resident's priorities are advocated to the public and private sectors; that residents are being fully educated and informed on relevant issues; and local organizations are actively developing resident leadership

Economic Development

based on needs and demand, and using an equitable development approach, including housing development/repair/rehab; commercial corridor development; business and/or entrepreneur development; vacant land reclamation and open space development; blight remediation and clean-up; recreational space development or other physical revitalization

Resident Support

to nurture and develop the capabilities - employment, education and human service needs - of residents within the target community so that residents can realize their full potential

Community Planning and Advocacy

in partnership with residents and local stakeholders, using an analysis that looks at all aspects of community life in the target area, with residents making key planning decisions and staying engaged to help carry out and advocate the plan

Phase 1 Community Development Organization Roles

Recommendations of the Career and Education Pathways Planning Team

1. **Create and commit to a five-year goal** to develop an integrated community development career and education pathway system for Detroit, with processes and tools that:
 - enables people to acquire values, knowledge, and skills* to enter into and progress through community development occupations;
 - ensures equity in employment* as a core value and commitment throughout the system; and
 - promotes mobility* throughout the various community development allied sectors.
2. **Identify different academic pathways** for community development education and training programs and credentials, building on existing resources and programs in the academic and non-academic sectors.
3. Provide customized support to help individuals enter the field and reach their CD occupational and career goals through an articulated “**navigation model.**”
4. **Support professional development opportunities** for people already in the field
5. **Facilitate mobility among the various community development allied sectors** by building cross-sector trust, collaboration and transferrable skills

Career and Education Pathways Planning Team: Work to Still Be Completed in 2018

- **Further define the work functions, values, knowledge, and skills required** at entry-level, mid-level, senior-level community development job levels; and reconcile those with academic learning outcomes and credentials, as well as with employer requirements.
- **Develop community development academic pathways** specific for entry and continuing support for: 1) neighborhood grassroots leaders; and 2) aspiring Community Development professionals of color in Detroit; including one or two academic institutions willing to test these pathways.
- **Develop a “Career Navigation” model** and implementation plan that would match individuals who want to enter and advance within the community development field in Detroit with the needs of CDO’s and other potential community development employers.
- **Create a value proposition** and messaging strategy for the community development field to promote entry and mid-level opportunities, career progression within the field, and the importance of cross-sector partnerships and mobility
- **Identify a marketing and outreach strategy** to generate interest in the community development field by prospective CD workers

Career and Education Pathways Planning Team: Work to Still Be Completed in 2018

- **Identify and map a mix of non-academic professional development and technical skill building opportunities, including mentoring, that all stakeholders would value.**
- **Map existing opportunities and pathways for cross-sector mobility** between CDOs and other potential community development employers, including
 - identifying transferrable skills and
 - a mechanism for networking that enhances cross-sector relationship building and mobility.
- **Map opportunities to obtain tuition support for various academic pathways and funding support for CDOs to provide professional development to their staff.**
- **Additional research:** Who is currently trying to enter the community development field? What are their barriers to entry? Identify other/non-local programs that are increasing racial/ethnic diversity in the community development field and identify opportunities to emulate those programs.

Recommendations of the Capacity Building Planning Team

Overall Strategy: “Central Clearinghouse” Approach

- A clearinghouse function, embedded inside an organization, manages the process
- Clearinghouse manages a list of TA providers/consultants/coaches/trainers
- Clearinghouse handles central intake and referral to providers
- Clearinghouse entity doesn't also provide one-on-one support to client organizations (CDOs and GROs), to avoid conflict of interest. Clearinghouse entity potentially do classroom training.
- Criteria for inclusion on the TA Provider list is co-determined and evaluated collectively, not solely by the Clearinghouse entity.

Key Design Guidelines for the Capacity Building System

- Combination of “free” and “fee” to clients; where the clearinghouse is vetting, assessing and referring CDOs and GROs to TA providers
- Services should be linked to neighborhood success metrics
- Services should be more one-to-one: coaching, consulting, mentoring; not just one-to-many (classroom training)
- The clearinghouse should be a coordinator and advocate for the right services to be provided.
- TA Providers should be convened regularly to share learnings and best practices
- The clearinghouse creates guidelines for, and offers different levels of service, based on an organization's capacity and tenure
- Evaluation of capacity building services is required and must be broadly-shared (with both clearinghouse and providers)

Capacity Building Planning Team: Work to Still Be Completed in 2018

- Finalize Design of the System based on above guidelines including:
 - Fee model (who pays? The client or the TA provider or both?)
 - Quality Control component
 - Baseline qualifications for TA providers
 - Web-based application/intake system
 - Necessary CDO/GRO Assessment Tool(s)
 - Determine the types of expertise needed by the TA providers, based on the “Success Framework” and the Role of CDOs and GROs
- Determine the roles of various intermediaries/TA providers in the system
- Recommend criteria for selection of the Clearinghouse entity
- Finalize costs and funding for the Clearinghouse function

The Capacity Building Planning Team also looked at the “Whole System” elements, recognizing that all the system elements are necessary parts of the whole. This Planning Team also made these recommendations:

Recommendation on System Capitalization

- There should be a diverse, stable mix of funding sources versus one main funder
- Funding could flow through one capable administrator/fiduciary
- The Fiduciary entity should not make funding decisions - their role should be convening the decision making body, and administering funds at the direction of the decision-making body
- Outcomes and criteria for funding should be collectively defined among the key stakeholders including CDOs and GROs
- “Transparency” and “Equity” should be key guiding principles for funding

Recommended Other System Improvements

- There should be ongoing, collaborative, system-wide strategic planning
- Clear roles for various stakeholder organizations should be identified and agreed on
- There should be regular and ongoing stakeholder engagement
- There must be agreed-upon goals that define success for the community development system itself (the “7 Elements”) and the whole system should be evaluated based on these success measures

Recommendations of the Research, Data and Evaluation Planning Team

❑ Success Framework

- Neighborhood Vitality as the “name” of the success framework
- Develop Neighborhood Vitality vision statement based on these definitions

Vital neighborhoods¹ are “characterized by strong, active and inclusive relationships between residents, private sector, public sector and civil society organizations that work to foster individual and collective wellbeing. Vital communities are those that are able to cultivate and marshal these relationships in order to create, adapt and thrive in the changing world and thus improve wellbeing of citizens.”

¹Scott, Katherine. “Community Vitality: A Report of the Canadian Index of Wellbeing.” Canadian Council on Social Development.

<http://www.unesco.org/fileadmin/MULTIMEDIA/HQ/CLT/pdf/communityvitalitydomainreport.pdf>

Neighborhood Vitality is: “The ability of a community to sustain itself into the future as well as provide opportunities for its residents to pursue their own life goals and the ability of residents to experience positive life outcomes. More specifically, we suggest that a vital community has community capacity (the ability to plan, make decisions, and act together), and realizes positive social, economic, and environmental outcomes.”

²Crandall, Mindy and Lena Etuk, Oregon State University Extension Service. “What is Community Vitality?” <http://oregonexplorer.info/content/what-community-vitality>

Recommendations of the Research Data and Evaluation Planning Team

❑ Indicators

- Establish a set of “core” neighborhood success indicators to be measured by all neighborhoods, and a broader pool of indicators for CDOs/GROs to use, as needed
- Establish indicators at the system level, based on the BECDD 7 Elements

❑ Neighborhood Success Index

- Utilize DLBA’s “City of Detroit Neighborhoods” map as the basis for identifying neighborhood “clusters”, with guidance from DLBA and Data Driven Detroit
- Measure “core” indicators at the cluster and city-wide level using an index that facilitates the tracking of progress and outcomes over time
- Measure system-level change based on indicators for the 7 System Elements

Research, Data and Evaluation Planning Team Success Framework Recommendations: Work to Still be Completed in 2018

- Develop Neighborhood Vitality “Vision Statement”
- Continue development of indicators and neighborhood success index
- Continue defining and naming of neighborhood clusters
- Identify gaps and redundancies in community development coverage in Detroit neighborhoods
- Develop strategy for addressing community development needs in neighborhoods not currently served by CDOs

CORE PARTNERS (CDAD, LTU, MNA)

- Guides Initiative Manger
- Oversees Initiative
- Raises and Manages Resources
- Finalizes Recommendations from the Various Planning Entities

ADVISORY COUNCIL

(Leaders from key stakeholder groups: Core Partners, Academia, Practitioners and Grass Roots Leaders, Businesses/City and State Government, Human Service and Civic Institutions)

- Professionally Facilitated
- Reviews Task Force Recommendations
- Advises Core Partners
- Determines Governance Structure and Strategy
- Generates City Partnership and capitalization strategy

Task Forces Smaller and focused on specific deliverables by November of 2018. Comprised of cross section of key leaders/stakeholders, working with staff and consultants.

Vision and Values
Task Force

Success Framework
Task Force

Defining Neighborhoods
Task Force

Intermediary System
Task Force

City Partnership
Task Force

System Capitalization
Task Force

Tax Credit Incentives
Task Force

Career Pipeline
Task Force



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BECDD 2018 Structure and Process

2018 Task Forces: Task Force #1

TASK FORCE NAME	KEY QUESTIONS/CONSIDERATIONS	DELIVERABLES
TASK FORCE #1: VISION AND VALUES FOR COMMUNITY DEVELOPMENT PRACTICE IN DETROIT	1. How do we achieve equitable development in Detroit?	1. Definition of "equitable neighborhood development"
	2. What is an appropriate structure and process to create a strong voice for neighborhoods?	2. Recommended community development strategies to achieve this goal
	3. What is the right logic model for how CDO activity leads to the strong neighborhood "end state" we are defining?	3. Recommended model to build and assure a united "Neighborhood Voice"
SHORT NAME: VISION AND VALUES TASK FORCE	4. Does the Phase One definition of Community Development, CDO and GRO need to be updated or revised?	4. Logic Model: CDO activity leading to launch a
	5. What are the appropriate Vision and Values for community development in Detroit?	5. Updated Definition of CD and CDO Role
		6. Statement of Values/Vision for CD in Detroit

2018 Task Forces: Task Force #2

	KEY QUESTIONS	DELIVERABLES
TASK FORCE #2: GENERATING A TAX CREDIT PROGRAM FOR COMMUNITY DEVELOPMENT IN DETROIT & MICH	1. How were the Boston/MA and Philly/PA models successfully achieved?	1. Recommended model for a Michigan community development business tax incentive program
SHORT NAME: TAX CREDIT INCENTIVES TASK FORCE	2. What are the critical elements of these two, plus other, similar models?	
	3. What is the case to be made for a tax credit program for CD in Detroit/MI?	2. Strategy and Coalition to launch a campaign for the tax credit program, for a 2019 launch with a new governor
	4. What should a coalition, and strategy to achieve this goal, look like?	

2018 Task Forces: Task Force #3

	KEY QUESTIONS	DELIVERABLES
TASK FORCE #3: CREATING A CITY - COMMUNITY DEVELOPMENT PARTNERSHIP	1. What do CDOs want from the City? What does the City want from CDOs?	1. Guide the launch of the Academy Without Walls w City of Detroit
SHORT NAME: CITY PARTNERSHIP TASK FORCE	2. How should the Academy Without Walls partnership begin, and evolve?	2. Develop strategies that leverage the Mayor's neighborhood strategy
	3. How do we leverage BECDD's work and the Mayor's Strategic Neighborhood Initiative to generate a partnership w the Mayor?	3. Define and recommend other City-Community Development partnerships
	4. What are the various nexus-points for other city-community development partnerships?	3. Define necessary new or updated policies that support CD in Detroit, with strategies to achieve them
	5. What new/amended city policies are needed to support community development in Detroit?	

2018 Task Forces: Task Force #4

	KEY QUESTIONS	DELIVERABLES
TASK FORCE #4: CAPITALIZING A DETROIT COMMUNITY DEVELOPMENT SYSTEM	1. What are the required cost elements of for the system we are building?	1. A description of the elements and associated costs for a robust community development system in Detroit
	2. What are the costs associated with each of those elements?	
SHORT NAME: SYSTEM CAPITALIZATION TASK FORCE	3. What is a comprehensive, collaborative, sustainable strategy to fund these elements including a corporate tax credit incentive program, leveraging the HRD/Jemison offer, leveraging the Mayor's Neighborhood Strategic Fund, and the Kresge CDO Operating Support initiative?	2. Recommendations for a diverse system capitalization strategy, including phasing
	4. Should the strategy be phased, and if so what are the cost elements that should be prioritized for more immediate resourcing?	3. First funding commitment ready for launch

2018 Task Forces: Task Force #5

	KEY QUESTIONS	DELIVERABLES
TASK FORCE #5: DEFINING NEIGHBORHOODS AND COMMUNITY DEVELOPMENT COVERAGE IN NEIGHBORHOODS	1. What are appropriate criteria for "clustering" neighborhoods using current city map?	1. Recommended "clusters" of neighborhoods, building of DON/DLBA map of neighborhoods
SHORT NAME: DEFINING NEIGHBORHOODS TASK FORCE	2. What is an appropriate process for "naming" neighborhoods, respecting resident input?	2. Recommended process to name the clusters, in partnership with residents and the City
	3. Based on Deep Dive Interview process, where are the gaps with no CD coverage? What are strategies to assure necessary coverage?	3. Map showing CDO coverage, with gaps and redundancies clarified, based on agreed-on definition of CD
	4. Based on Deep Dive interview process, where are the redundancies in CD coverage? What are strategies to resolve redundancies?	4. Strategies to resolve gaps and redundancies in CDO coverage, to assure the possibility of every cluster being served
	5. How do we support/improve the D[comm] tool so that it benefits the system we are working to build?	

2018 Task Forces: Task Force #6

	KEY QUESTIONS	DELIVERABLES
TASK FORCE #6: DEVELOPING AN EFFECTIVE INTERMEDIARY/ SUPPORT SYSTEM FOR COMMUNITY DEVELOPMENT IN DETROIT	1. How are we defining "community development intermediary"?	1. Clarity on the definition and role of "community development intermediary"
SHORT NAME: INTERMEDIARY SYSTEM TASK FORCE	2. Given our success framework and the roles of CDOs, what are the gaps in the current intermediary system in terms of policy advocacy, coordination, neighborhood voice, training/TA/peer learning and funding?	2. An agreed-on, collective framework defining the roles that CD intermediaries will play in Detroit, to assure a robust CD capacity building system that is measurable and effective, aimed at the agreed on Success Framework, and meets CDO needs
	3. Which intermediary(s) should play which role in filling these gaps? How do we undo the current lane confusion?	3. A capacity building quality control strategy and criteria for inclusion in the TA pool.
	4. Given the consensus to create a "clearing-house" capacity building function, how do we get quality control into that function?	4. Recommendation for which organization should play "clearinghouse" role
	5. What is the right strategy(s) for certifying, validating, incentivizing high quality CDO work?	5. A set of strategies and system for building Grass Roots organization capacity
	6. What is the value-add role of Grass Roots Organizations and the right strategy for supporting GROs and building their capacity?	6. A set of recommendations for designating, as well as validating or certifying CDO work

2018 Task Forces: Task Force #7

	KEY QUESTIONS	DELIVERABLES
TASK FORCE #7: CREATING A SUCCESS MEASUREMENT FRAMEWORK FOR DETROIT NEIGHBORHOODS	1. What are the most effective, user-friendly and comprehensive Tier One and Tier Two indicators for the success framework that was developed in 2017?	1. A fully formed Success Framework for Detroit neighborhoods including a progress measurement system and a strategy to collect primary data.
SHORT NAME: SUCCESS FRAMEWORK TASK FORCE	2. What is the right system, in partnership with the City, to measure success vis a vis those indicators, including primary data collection strategies?	2. A strategy to test the system for 2019.
	3. How, where and when do we test this system?	3. A set of partnership principles for a data partnership with Data Driven Detroit.
	4. What is the right partnership with Data Driven Detroit's Regional Data Collaborative, to facilitate successful neighborhoods?	

2018 Task Forces: Task Force #8

	KEY QUESTIONS	DELIVERABLES
TASK FORCE #8: BUILDING A CAREER PIPELINE FOR DETROIT COMMUNITY DEVELOPMENT PRACTITIONERS	1. What are the prospective elements of a life-long career in community development in Detroit?	1. A Community Development Career Pathway description including a navigation strategy to clarify for all prospective practitioners how to enter and move within the CD field
	2. What are the skills, experience and education necessary, at what stages in such a career, for a professional CD practitioner?	
SHORT NAME: CAREER PIPELINE TASK FORCE	3. What are some realistic credentialing pathways that can be created among academic and placement institutions, that create access for lower income Detroit residents, students and mid-career professionals?	2. A set of CD credentialing pathways that are accessible to any/all Detroiters, including a strategy to credential experiential placements, among a few higher ed institutions
	4. What are some strategies to fund tuition for these pathways, for low income people?	3. Recommendations for how these pathways should be funded/how to access resources
	5. What are the right strategies to focus these pathways and pipelines on Detroit residents?	
		4. A strategy to generate growing enrollment by Detroiters and people of color; and to assure mobility by CD practitioners among the various allied sectors
		5. Recommendations for a system to continuously provide professional development for existing CD practitioners.

Why Community Development Matters

IT IMPROVES QUALITY OF LIFE FOR DETROIT'S RESIDENTS

Community Development is the avenue through which every Detroit neighborhood becomes valued, healthy, safe and attractive so residents can and want to stay.

IT ENSURES NEIGHBORHOOD SUSTAINABILITY

When all stakeholders, especially residents, are invested and their priorities addressed, the resources deployed and stewarded to neighborhoods have long-term impact.

IT'S INCLUSIVE AND COMPREHENSIVE

Community development includes virtually every stakeholder group with a stake in Detroit's neighborhoods—local businesses, institutions and, especially, residents—to ensure their priorities inform neighborhood plans and projects. It's the umbrella under which all types of development—economic, social and physical—can be coordinated and leveraged.

IT BRINGS EQUITY TO DEVELOPMENT

Community development leverages the collective power of neighborhood residents, ensuring that their voices and priorities are given equal consideration with investors, developers and city government so that plans can be developed and carried out jointly.

IT'S AN IMPORTANT PIECE OF THE REGIONAL PUZZLE

The Detroit regional puzzle is complex and includes strong, diverse neighborhoods; good jobs; mass transit; quality affordable housing; a healthy environment; vibrant commercial corridors and excellent schools. Community development is the primary way we create strong neighborhoods in our city. Our region won't reach its true potential unless Detroit and all of its neighborhoods thrive.

COMMUNITY DEVELOPMENT: THE RIGHT THING FOR DETROIT'S NEIGHBORHOODS!